COUNCIL AGENDA STATEMENT

Meeting Date: November 10, 2020

To: Honorable Mayor and City Councilmembers

From: Sean Cannon, Ports Director

Through: Chuck Lindsey, City Manager

Agenda Item: **Resolution 2020-91,** Approving Amendments To The Rates And Rental Fee Schedule For The Use Of Boot Key Harbor City Marina Facilities; and Providing An Effective Date.

BACKGROUND & JUSTIFICATION:

The City Marina last increased mooring and dock rates in 2015. The last few years, more and more people have made Marathon their permanent destination rather than using the City just as a provisioning point. As a result, more moorings are being used at a monthly discounted rate, currently \$285 or \$300 respectively, than the regular rate at \$324. City Marina loses money when moorings are rented at this rate.

In addition, the cost of maintenance and overhead increases dramatically with the increased usage of the uplands facilities and mooring field. More repairs and maintenance are needed to the laundry facilities, bath house, and grounds; and the moorings themselves are under more strain. As the moorings are inspected three times a year, it requires more repairs and maintenance as well.

For these reasons, staff is recommending a small rate increase in the mooring and dock fees. Please see the attached sheets. Marina staff suggests doing away with weekly rates for both moorings and dinghy dockage as well as all discounts. Staff anticipates this will generate an additional \$50,000 in revenue for the year, which will help offset rising overhead costs and loss of money due to longer term use of the moorings.

Staff feels the fees for all other applicable services are appropriate charges incurred at the marina.

CONSISTANCY CHECKLIST: YES NO

1. Comprehensive Plan N/A

2. Land Development Regulations N/A

FISCAL NOTE:

Recommendation: Approval



Sponsored by: Lindsey

CITY OF MARATHON, FLORIDA RESOLUTION 2020-91

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AMENDING THE FEES AND RATES FOR THE USE OF THE BOOT KEY HARBOR CITY MARINA FACILITIES; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, Ordinance 02-01-08 of the City of Marathon, Florida ("City") authorizes the City to adopt by resolution, fees, rules, and regulations for the management and use of designated anchorage areas and mooring fields in City waters; and

WHEREAS, the small proposed increase will help offset rising overhead costs and loss of proceeds due to longer term use of the moorings; and

WHEREAS, the City has previously adopted a Marina Fee Schedule ("Fee Schedule"), and desires to amend the Fee Schedule at this time.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

- **Section 1**. The above recitals are true and correct and incorporated herein.
- **Section 2**. The recommended fee schedule for the use of City Marina facilities attached hereto and incorporated herein as Exhibit "A," is hereby adopted.
 - **Section 3**. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 10th DAY OF NOVEMBER, 2020

THE CITY OF MARATHON, FLORIDA

	Mayor		
AYES:			
NOES:			
ABSENT:			

ABSTAIN:

ATTEST:
Diane Clavier, City Clerk
(City Seal)
APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:
Steve Williams, City Attorney

Date: October 21, 2020

Subject: Marina's Dock Rate Comparison

			-
	Winter Rates	Summer Rates	Proposed Rates
City Marina			ha. a. (2)
Monthly	\$19.75 per foot	\$14.50 per foot	\$21.50 (Season)14 slips \$18.50 (Summer)
Weekly	\$12.75 per foot	N/A	\$13.25
Daily	\$ 2.25 per foot		\$ 3.00
Marathon Marina			
Monthly	_		oot112 slips
Weekly	\$12.50-15.50 per foot		
Daily	\$ 2.50-4.25 per foot	tN/A	
Sombrero Marina I			
Monthly			52 slips
Weekly	\$12.00 per foot	*	
Daily	\$2.75 per foot	\$ 2.00 per foot	
Burdines			4
Monthly	*		22 slips
Daily	\$3.50 per foot		
White Marlin	ф о о оо — С — ОТ Т		07.1
Monthly	*	ave-Aboard)	27 slips
Weekly	\$15.00 per foot		
Daily	\$ 4.00 per foot		
Pancho's Marina			
Monthly	\$20.50 per foot		16 slips
Weekly	\$8.00 per foot		
Daily	\$3.50 per foot		
Blackfin Marina	. \$28.00 per foot	\$24.00 per foot	23 slips
Casanut Cay (1:	-L	\$200 00 man manth vi	oon maximal xxx/ala atmia 11 alima
Coconut Cay (Live-	aboard only)\$/00.00 -	\$800.00 per monunye	ear round w/electric11 slips
Banana Bay			
Monthly			34 slips
Daily	\$3.25 per foot	\$3.25 per foot	
Faro Blanco (Live-a	aboard only)\$27.0	00 per footyear	round w/electric74 slips

Date: October 21, 2020

Subject: Mooring Field Rate Comparison

Marathon City Marina Current Rates **Proposed Rates**

Monthly	\$324.00 plus tax	Monthly\$334.00 plus tax
Weekly	\$115.00 plus tax	WeeklyN/A
Daily	\$ 22.00 plus tax	Daily\$ 22.00 plus tax

**226 Moorings – Showers/Parking/Laundry/Dinghy Dock included – NO wet storage allowed

City of Key West Marina

Monthly...... \$357.58 tax included Daily..... \$ 20.30 tax included

**149 Moorings - Showers/Parking/Laundry/Dinghy Dock Included - Wet Storage Allowed

Miami-Dade County (Dinner Key Marina)

Monthly \$500.00 tax included Daily..... \$ 36.50 tax included

**300 Moorings – Showers/Parking/Laundry/Dinghy Dock Included – Wet Storage Allowed

City of Fort Myers Beach (Matanzas Pass)

Monthly...... \$312.00 plus tax Weekly...... \$103.00 plus tax Daily..... \$ 18.00 plus tax

**70 Moorings – Showers/Parking/Laundry/Dinghy Dock Included – Wet Storage Allowed

City of Vero Beach

Monthly..... \$407.00 plus tax Weekly...... \$126.00 plus tax Daily..... \$ 20.00 plus tax

**57 Moorings – Rafted 3 per Mooring – Showers/Parking/Laundry/Dinghy Dock Included – Wet storage allowed

St. Augustine Municipal Marina

Transient Mooring Price	Residential Mooring Price
Monthly \$422.46 tax included	Monthly \$277.20 tax included
Weekly \$140.82 tax included	Weekly \$ 92.40 tax included
Daily \$ 23.47 tax included	Daily \$ 15.40 tax included

^{**164} Moorings - Showers/Parking/Laundry/Dinghy Dock Included - Wet Storage Allowed