



COUNCIL AGENDA STATEMENT

Meeting Date: September 14, 2021  
To: Honorable Mayor and City Councilmembers  
From: John A. Johnson, Fire Chief  
Through: George Garrett, City Manager

Agenda Item: **Resolution 2021-81**, Authorizing The Purchase Of (2) LIFEPAK 15 V4 Monitor/Defib And (2) Ship Kit – QUIK-COMBO Therapy Cables, In An Amount Not To Exceed 36,730.00; Authorizing The City Manager To Appropriate Funds On Behalf Of The City; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

The existing LIFEPAK units are at an end-of-life stage and can no longer be repaired. These units will be replaced with a newer, up to date model.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other _____	_____	_____
3. Not applicable_____		

FISCAL NOTE:

The FY21-22 Capital Infrastructure budget includes appropriations of \$100,000 for equipment for Fire Rescue.

RECOMMENDATION: Approve Resolution

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**GENERAL**  
425 867 4000  
**TOLL-FREE**  
800 442 1142

[www.physio-control.com](http://www.physio-control.com)

Physio-Control, Inc. is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® Chest Compression System
- TrueCPR™ Coaching Devices

Physio-Control, Inc. is the sole-source provider in all markets for the following products and services:

- RELI<sup>SM</sup> (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® System and related software
- CODE-STAT™ Data Review Software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe Solution<sup>SM</sup> Government Campus Solution

Physio-Control is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS Video Laryngoscope
- McGRATH MAC Disposable Laryngoscope Blades
- McGRATH X Blade™

Physio-Control does not authorize any resellers to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products. If you have questions, please feel free to contact your local Physio-Control sales representative at 800.442.1142.

Sincerely,

PHYSIO-CONTROL, INC.



Matt Van Der Wende, Senior Director, Americas Sales

Sponsored by: Garrett

**CITY OF MARATHON, FLORIDA  
RESOLUTION 2021-81**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING THE PURCHASE OF (2) LIFEPAK 15 VR MONITOR/DEFIB AND (2) SHIP KIT -QUIK-COMBO THERAPY CABLES AS A SOLE SOURCE PURCHASE, IN AN AMOUNT NOT TO EXCEED \$36,730.00; AUTHORIZING THE CITY MANAGER TO APPROPRIATE FUNDS ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, our current LIFEPAK units have reached their service life and can no longer be repaired. A newer, current model will continue to meet demands and offer the high level of service and safety to the City and its residents; and

**WHEREAS**, the cost of the (2) LIFEPAK 15 VR Monitor/Defib and (2) Ship Kit -QUIK-COMBO Therapy Cables at \$36,730.00; and

**WHEREAS**, the City's adopted Purchasing Policies and Procedures allow the City Council to waive the procurement procedures and purchase materials, supplies, or equipment without competitive bidding using a sole source contractor.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, that:**

**Section 1.** The above recitals are true and correct and incorporated herein.

**Section 2.** The City Council hereby waives the procurement procedures requiring competitive bidding and authorizes the City Manager to expend budgeted funds with Stryker Medical for the purchase of (2) LIFEPAK 15 VR Monitor/Defib and (2) Ship Kit -QUIK-COMBO Therapy Cables in an amount not to exceed \$36730.00.

**Section 3.** This resolution shall take effect immediately upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 14<sup>th</sup> DAY OF SEPTEMBER, 2021.**

**THE CITY OF MARATHON, FLORIDA**

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**Mayor Luis Gonzalez**

AYES:  
NOES:  
ABSENT:  
ABSTAIN:

**ATTEST:**

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Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE  
CITY OF MARATHON, FLORIDA ONLY:**

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Steve Williams, City Attorney