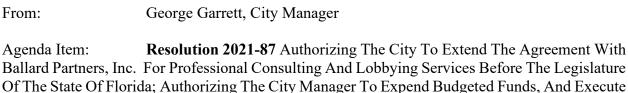
COUNCIL AGENDA STATEMENT

Meeting Date: September 14, 2021

To: Honorable Mayor and City Council

From: George Correct, City Manager

The Extension Agreement; And Providing An Effective Date



BACKGROUND & JUSTIFICATION:

Approval of Resolution

The City has contracted with Ballard Partners for lobbying and professional consulting services before the State of Florida since 2013. Ballard Partners has been very effective on the City's behalf before the Florida Legislature, the executive branch of the Florida government and various regional and local governments. Ballard Partners has also kept the City informed on budget and policy differences, funding on items affecting the Florida Keys, including economic development incentives, and the State's tourism marketing activities.

The yearly rate of \$60,000 is included in the City's proposed budget for FY 2021 and millage rate set by the City Council. The contract extension otherwise does not otherwise change from the language in the previous version of the contract; other than the term.

CONSISTENCY CHECKLIST:	Yes	No	
1. Comprehensive Plan	<u>X</u>		
2. Other			
3. Not applicable			
FISCAL NOTE: Funding for this contract is included in the FY21/22 City Council and Wastewater Utility budgets.			
RECOMMEND A TION:			

Sponsored by: Council

CITY OF MARATHON, FLORIDA RESOLUTION 2021-87

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA AUTHORIZING THE CITY TO EXTEND THE AGREEMENT WITH BALLARD PARTNERS INC. FOR PROFESSIONAL CONSULTING AND LOBBYING SERVICES BEFORE THE LEGISLATURE OF THE STATE OF FLORIDA; AUTHORIZING THE CITY MANAGER TO EXPEND BUDGETED FUNDS, AND EXECUTE THE EXTENSION AGREEMENT; AND PROVIDING AN EFFECTIVE DATE

WHEREAS, the City of Marathon (the "City") recognizes the importance of monitoring and participating in the State legislative process in order to protect the interests of the City and its residents; and

WHEREAS, the Consultant and City, through mutual negotiation, have agreed upon a scope of services and fee for legislative consulting services on behalf of the City before the Florida Legislature, the executive branch of the Florida government, and various regional and local governments; and

WHEREAS, the firm of Ballard Partners, Inc. (the "Consultant"), wishes to extend the term of the agreement for one year in order to continue to provide professional legislative consulting and lobbying services before the legislature of the State of Florida on behalf of the City.

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AS FOLLOWS:

- **Section 1.** The above recitals are true and correct and incorporated herein by this reference.
- **Section 2.** The extension to the professional services agreement between the City and Consultant, a copy of which is attached as Exhibit "A," together with such non-material changes as may be acceptable to the City Manager and approved as to form and legality by the City Attorney, is hereby approved.
 - **Section 3.** This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 14th DAY OF SEPTEMBER, 2021.

THE CITY OF MARATHON, FLORIDA

	Mayor Luis Gonzalez
AYES: NOES: ABSENT: ABSTAIN:	
ATTEST:	
Diane Clavier, City Clerk	<u> </u>
(City Seal)	
APPROVED AS TO FORM AND LEG AND RELIANCE OF THE CITY OF M	
Steve Williams, City Attorney	<u></u>

EXTENSION TO CONTRACT FOR LOBBYING SERVICES

This extension to the Contract for Lobbying Services (the "Extension") made and entered into this __ day of September, 2021 between the City of Marathon, Florida, a municipal corporation organized and existing under the laws of the State of Florida, with its address at 9805 Overseas Highway, Marathon, Florida, 33050 (hereinafter referred to as "City") and Ballard Partners Inc., a Florida corporation, with its address at 403 East Park Ave., Tallahassee, FL 32301, (hereinafter referred to as "Consultant").

WITNESSETH:

WHEREAS, on August 30, 2013, the City and Consultant entered into a Contract for Lobbying Services (the "Contract"); and

WHEREAS, on August 25, 2015 the City and Consultant extended the contract for and additional one year; and

WHEREAS, on August 9, 2016 the City and Consultant extended the contract for and additional one year; and

WHEREAS, on August 8, 2017 the City and Consultant extended the contract for and additional one year; and

WHEREAS, on September 11, 2018 the City and Consultant extended the contract for and additional one year; and

WHEREAS, on September 10, 2019 the City and Consultant extended the contract for an additional one year; and

WHEREAS, on September 8, 2020 the City and Consultant extended the contract for an additional one year; and

WHEREAS, the City and the Consultant desire to extend the term as set forth in contract herein.

NOW THEREFORE, in consideration of the mutual promises and covenants set forth in this Extension and other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the parties hereby amend the Agreement to read as follows:

Section 2. Term/Commencement Date

2.1 TERM:

This Contract shall continue through September 30, 2021 2022 unless terminated earlier in accordance with Section 8.

Section 13. Notices/Authorized Representatives

13.1 Any notices required by this Agreement shall be in writing and shall be deemed to have been properly given if transmitted by hand-delivery, by registered or certified mail with postage prepaid return receipt requested, or by a private postal service, addressed to the parties (or their successors) at the following addresses:

For the City: Charles Lindsey, George Garrett, City Manager

City of Marathon, Florida 9805 Overseas Highway Marathon, Florida 33050

305-289-4130

With a Copy to: <u>Steve Williams, City Attorney</u>

City of Marathon, Florida 9805 Overseas Highway Marathon, Florida 33050

305-289-4130

For The Consultant: Mr. Brian D. Ballard, President

Ballard Partners, Inc. 403 East Park Avenue Tallahassee, FL 32301

850-577-0444

IN WITNESS WHEREOF, City and Contractor have set their hands and seals, as of the day and year first above written.

Attest:	City Of Marathon, Florida
Diane Clavier, City Clerk	George Garrett, City Manager
Approved As To Form And Legality For Florida Only:	or The Use And Reliance Of The City Of Marathon
Steve Williams, City Attorney	Ballard Partners Inc.
	Mr. Brian D. Ballard, President