



Memorandum

To: Honorable Mayor and City Council Members

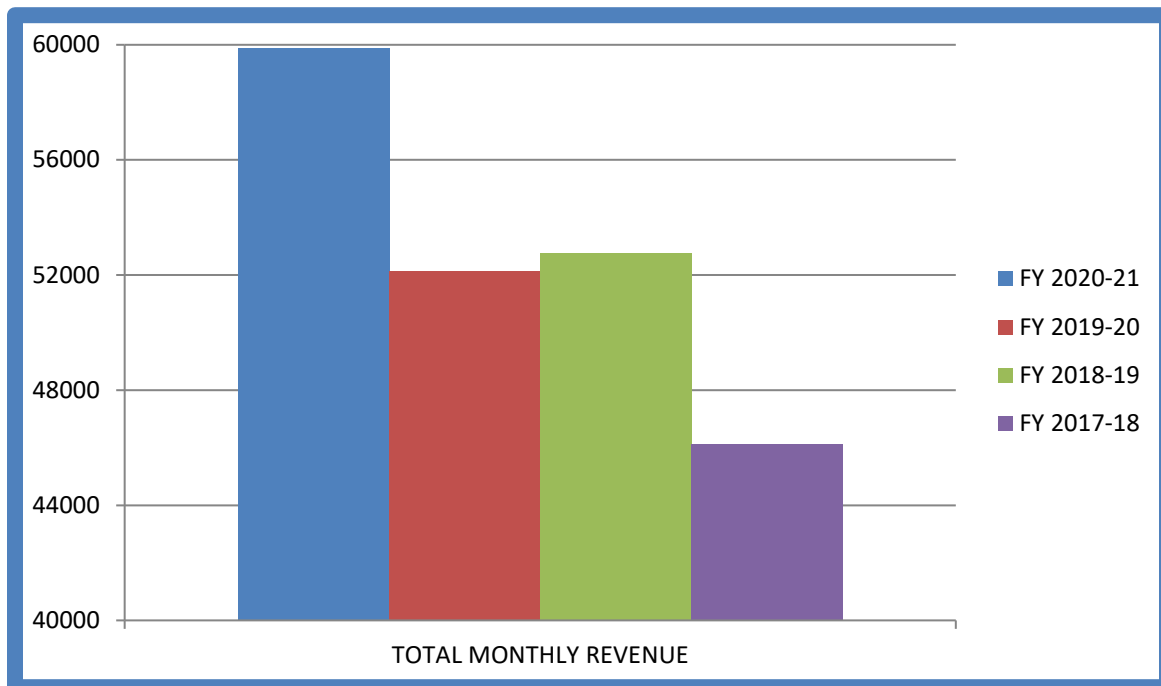
Through: George Garrett, City Manager

From: Sean Cannon, Ports Director

Date: October 12, 2021

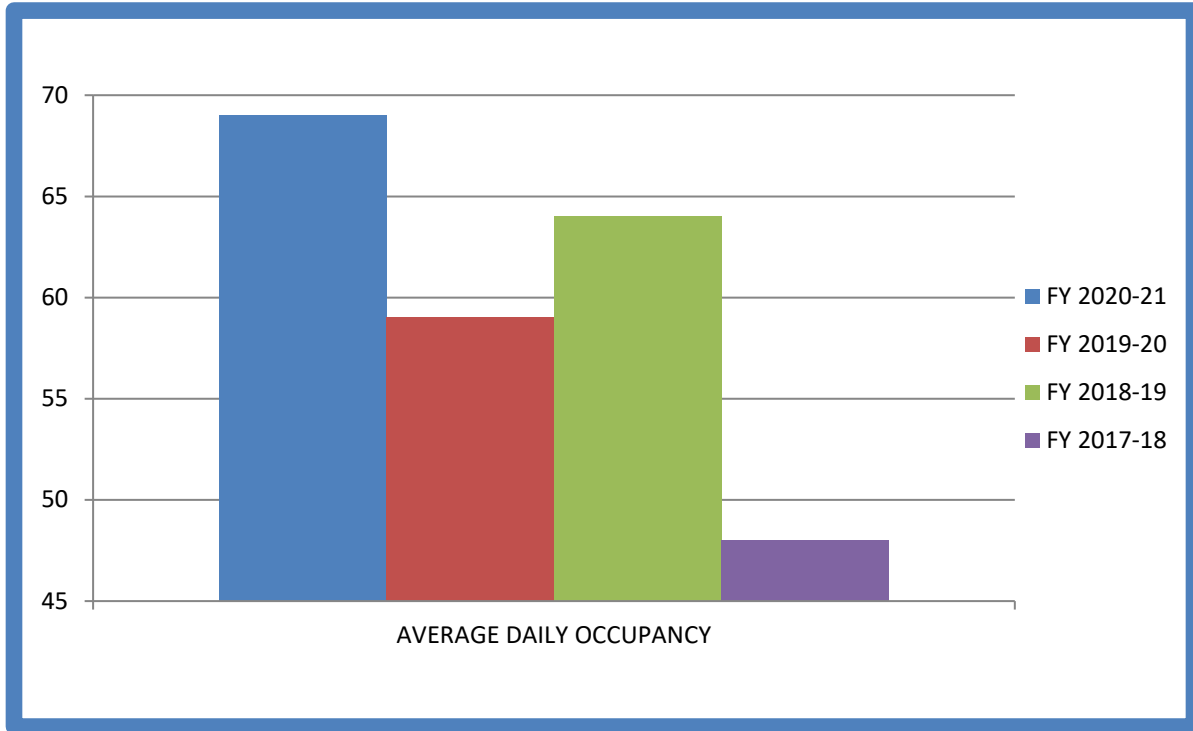
Re: September Monthly Report

Revenue: City Marina saw \$59,878 in total revenue during the month of September.





Occupancy: September's average daily occupancy was 69%



TOTAL TRANSIENT ARRIVALS

***IN-STATE VESSELS: 17**

***OUT-OF-STATE VESSELS: 6**

***FOREIGN VESSELS: 0**

***TOTAL VESSELS: 23**



CITY OF
MARATHON, FLORIDA
Ports Department

Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

News: In order to help rebuild our mangroves, City Marina teamed up with MANG to help collect mangrove propagule.



Projects: There was no ongoing projects as we focused on finishing current projects in preparation for the office renovation and busy season.



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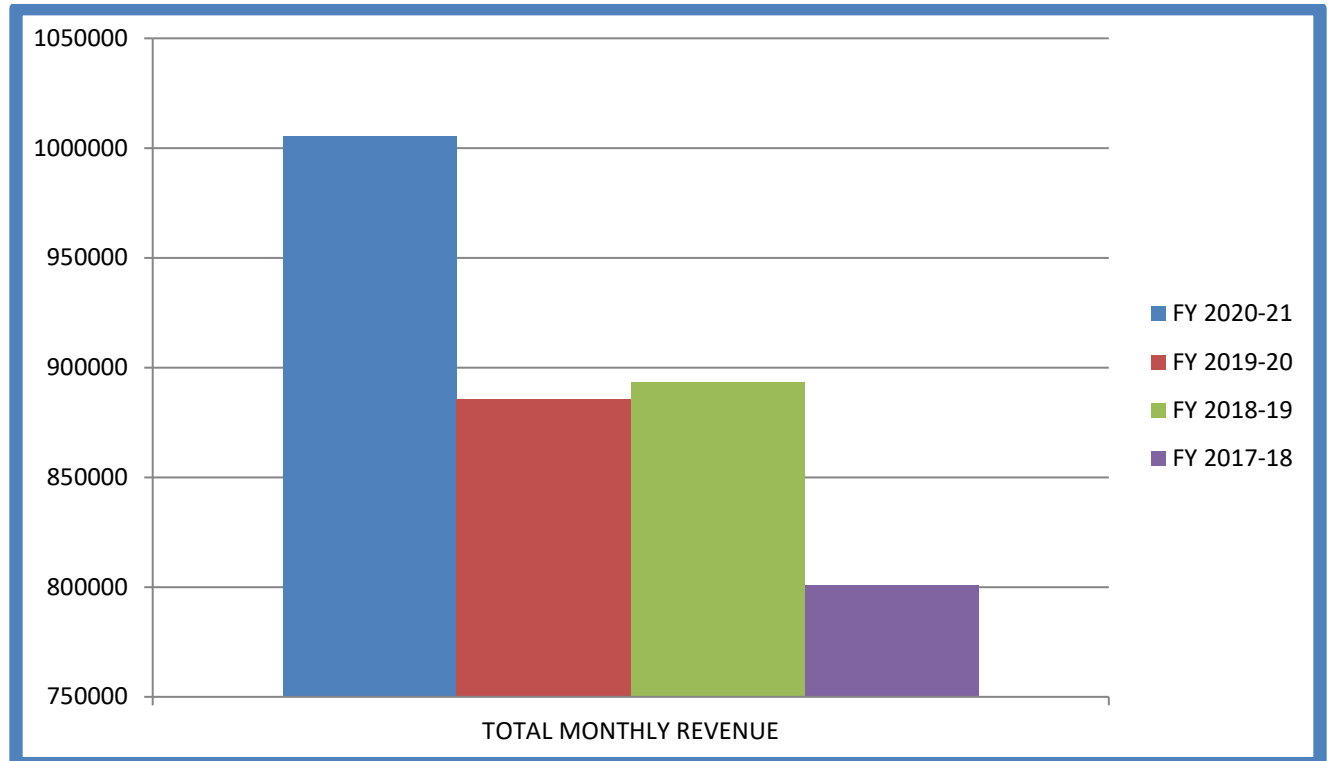
Through: George Garrett, City Manager

From: Sean Cannon, Ports Director

Date: October 12, 2020

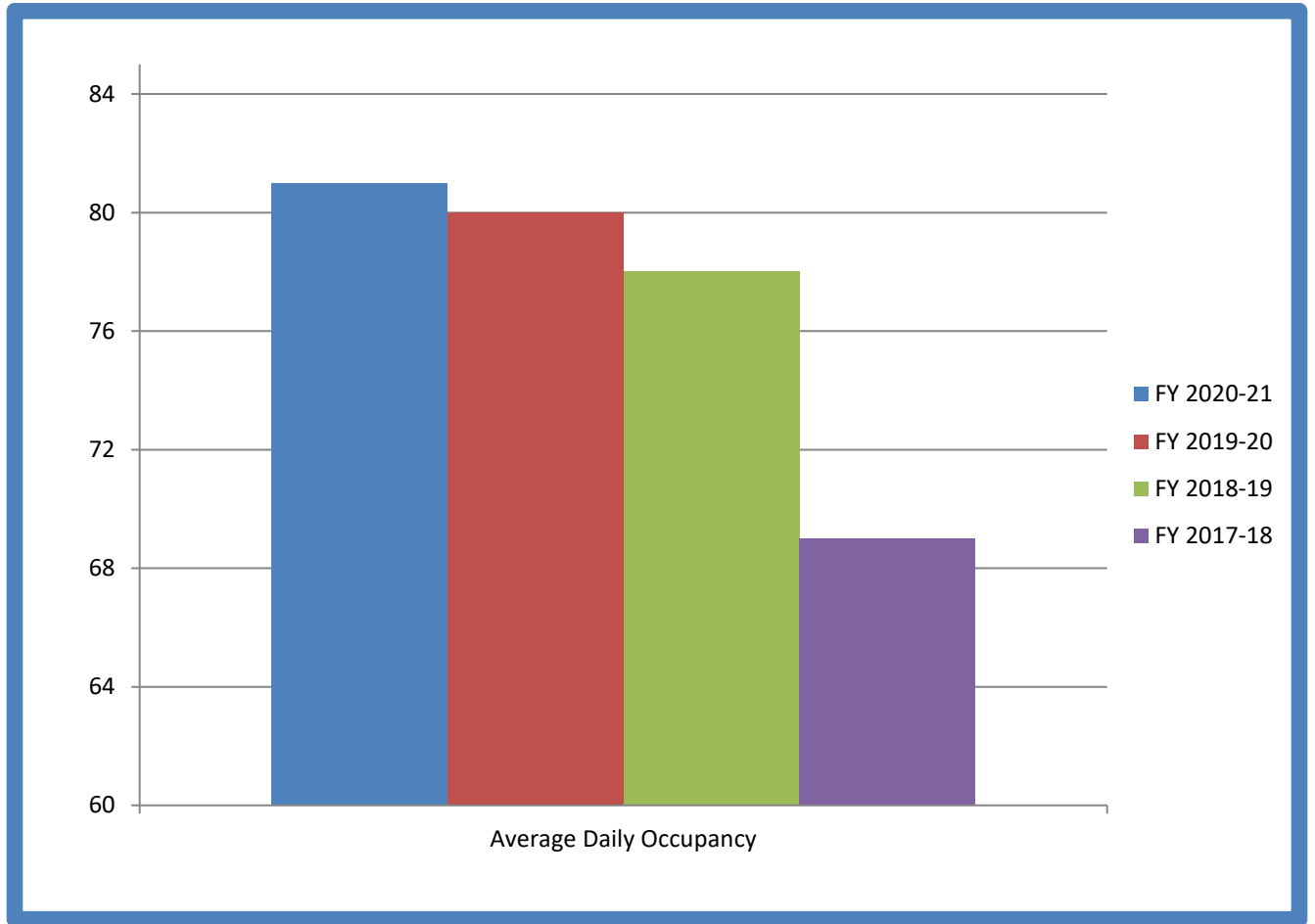
Re: FY 2020-2021 Year End Report

Revenue: City Marina saw \$1,005,200 in total revenue during FY 2020-2021. Since opening our canal dockage, it helped increase our revenue significantly this fiscal year. A 13.5% increase from last fiscal year.





Occupancy: FY 2020-2021's average daily occupancy was 81%



TOTAL TRANSIENT ARRIVALS FOR FY 2020-2021

***IN-STATE VESSELS: 440**

***OUT-OF-STATE VESSELS: 393**

***FOREIGN VESSELS: 36**

***TOTAL VESSELS: 869**



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Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

We have had many new customers this year who are becoming long time residents, which may be attributed to COVID and travel restrictions to the Bahamas. More and more people are eschewing the Caribbean and making Marathon their vacation or snowbird boating destination. Marina staff was inundated with vessels and people this year. Despite the crowded conditions, staff was able to manage the entire harbor's pumpouts and keep up with customer demand.

The 2020-21 year brought the highest revenue the marina has seen to date. Including our CVA grant award, the marina grossed \$1,083,973. Staff is working to create a comprehensive C.I.P. for the future which will include the replacement of the sea wall, a new generator for the marina building, and replacement of swim buoys and mooring markers.

The City of Marathon Ports Dept. was instrumental in assisting with the removal of several derelict vessels from Marathon's near-shore waters and Boot Key Harbor this year. Derelict vessels present not only a potential hazard to navigation in our highly populated waters, but a potential hazard to the environment comprising our National Marine Sanctuary as well. It is a high priority for both the Marathon Ports Dept. and similar departments within Monroe County to address this ongoing issue with promptness and efficiency.

Maintenance and repairs continues on the buildings, property, equipment, and mooring field and will go on throughout the next few months. The mooring field was inspected and are being repaired as needed, with some only requiring a new pickup line, and others needing several components replaced. The bath house was cleaned out and all necessary repairs were completed. The docks and ramps were repaired and repainted.

The timing of necessary repairs with anticipated revenue looks to be coordinating well, and the rate increase we did at the beginning of this year helped the marina stay on track with its long-term goals. Customers continue to be pleased with the service and atmosphere of the marina and its staff, and both occupancy and revenue are steadily increasing. City Marina intends on maintaining the successful programs we have while constantly seeking ways to improve our efficiency and reduce our expenses in the years to come.