



COUNCIL AGENDA STATEMENT

Meeting Date: November 9, 2021
To: Honorable Mayor and City Councilmembers
From: John A. Johnson, Fire Chief
Through: George Garrett, City Manager

Agenda Item: **Resolution 2021-109**, Authorizing The Purchase Of (2) Power-PRO XT MTS High (Cots) With (2) ProCare Power-PRO Prevent Service Agreements In An Amount Not To Exceed \$33,687.86; Authorizing The City Manager To Appropriate Funds On Behalf Of The City; And Providing For An Effective Date.

BACKGROUND & JUSTIFICATION:

The existing (2) Stryker Power Cot units are at an end-of-life stage and can no longer be repaired. These units will be replaced with a newer, up to date model. We will receive a trade-in credit of \$7,000.00 total for the (2) previous cots.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other _____	_____	_____
3. Not applicable _____		

FISCAL NOTE:

The FY22 Capital Infrastructure budget includes \$100,000 of appropriations for Fire and Rescue equipment.

RECOMMENDATION: Approve Resolution



ProCare® Services

3800 E. Centre Ave.
Portage, MI 49002 USA
1-800-STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care Parts and Service
Date:	October 8, 2021

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or supplied to Stryker by approved vendors.

Stryker employs its own field service team (known as ProCare Services) to service its products. Stryker only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD fastener
- Power-PRO cot
- LUCAS 3 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e monitor/defibrillator
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus / LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, USA and Redmond, WA, USA. Calibration records and training records are available upon request.

Service repairs are documented and reviewed by Stryker's quality team. To help ensure Stryker's commitment to quality, Stryker tracks and trends its service to help ensure the highest level of product performance for its customers. Preventive maintenance (PM) and service history documentation is available upon request.

The Quality Management System of Stryker's Medical division is ISO 13485:2016 certified.

Please contact your local Stryker representative with questions.

Sponsored by: Garrett

**CITY OF MARATHON, FLORIDA
RESOLUTION 2021-109**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING THE PURCHASE OF (2) POWER-PRO XT MTS HIGH (COTS) WITH (2) PROCARE POWER-PRO PREVENT SERVICE AGREEMENTS, IN AN AMOUNT NOT TO EXCEED \$33,687.86.; AUTHORIZING THE CITY MANAGER TO APPROPRIATE FUNDS ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, our existing (2) Stryker Power Cot units are at an end-of-life stage and can no longer be repaired. These units will be replaced with newer, up to date models. We will receive a trade-in credit of \$7,000.00 total for the (2) previous cots; and

WHEREAS, the cost of the (2) Power-PRO XT MTS High (Cot) With (2) ProCare Power-PRO Prevent Service Agreements at \$33,687.86; and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, that:

Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council hereby waives the procurement procedures requiring competitive bidding and authorizes the City Manager to expend budgeted funds with Stryker Medical for the purchase of (2) Power-PRO XT MTS High (Cots) With (2) ProCare Power-PRO Prevent Service Agreements In An Amount Not To Exceed \$33,687.86

Section 3. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 11TH DAY OF NOVEMBER 2021.

THE CITY OF MARATHON, FLORIDA

Mayor

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:

Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE
CITY OF MARATHON, FLORIDA ONLY:**

Steve Williams, City Attorney



Quick Quote 9/30/2021 1:33 PM

Quote Number: 10436730

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: MARATHON FIRE RESCUE

Rep: Alex Eidson

Attn:

Email: alex.eidson@stryker.com

Phone Number:

Quote Date: 10/08/2021

Expiration Date: 11/15/2021

Delivery Address

End User - Shipping - Billing

Bill To Account

Name: MARATHON FIRE RESCUE

Name: MARATHON FIRE RESCUE

Name: MARATHON FIRE RESCUE

Account #: 1063511

Account #: 1063511

Account #: 1063511

Address: 8900 OVERSEAS HWY

Address: 8900 OVERSEAS HWY

Address: 8900 OVERSEAS HWY

MARATHON

MARATHON

MARATHON

Florida 33050-3227

Florida 33050-3227

Florida 33050-3227

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
2.0	650605550003	Power-PRO XT MTS High: Dual wheel lock, x-restraint package, retractable head section 02 bottle holder, 3-stage IV pole PR, equipment hook, H/E storage flat, XPS side rail, XPS mattress, Knee-Gatch, Dual compatibility, backrest storage pouch, steer-lock	2	\$19,289.53	\$38,579.06
Equipment Total:					\$38,579.06

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PPXT	TRADE-IN-STRYKER POWER COT TOWARDS PURCHASE OF POWERPRO XT	2	-\$3,500.00	-\$7,000.00

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
3.1	71061PT	ProCare Power-PRO Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for Power-PRO XT MTS High: Dual wheel lock, x-restraint package, retractable head section 02 bottle holder, 3-stage IV pole PR, equipment hook, H/E storage flat, XPS side rail, XPS mattress, Knee-Gatch, Dual compatibility, backrest storage pouch, steer-lock	2	\$1,054.40	\$2,108.80
ProCare Total:					\$2,108.80



Quick Quote 9/30/2021 1:33 PM

Quote Number: 10436730

Version: 1

Prepared For: MARATHON FIRE RESCUE

Attn:

Remit to:

Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

Alex Eidson

Email:

alex.eidson@stryker.com

Phone Number:

Quote Date: 10/08/2021

Expiration Date: 11/15/2021

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
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Freight/Shipping:	\$0.00
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Grand Total:	\$33,687.86
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Comments:

HARDSHIP PROMOTION VALID UNTIL
11.15.21

Prices: In effect for 90 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.

PENDING APPROVAL