

COUNCIL AGENDA STATEMENT

Meeting Date: May 10, 2022
To: Honorable Mayor and Council Members
From: Dan Saus, Utility Director
Through: George Garrett, City Manager



Agenda Item: **Resolution 2022-40** Authorizing A “Piggy-Back” Purchase Pursuant To The City’s Purchasing Policies And Procedures And Approving The Purchase of two (2) 2022 Chevy Silverado 2500HD Regular Cab 2WD with utility body and one (1) 2022 Chevy Silverado 3500HD Regular Cab Chassis 2WD with utility body and crane attachment Under The Florida Sheriff’s Bid 2022.5-091521-NAF & 060920-NAF From Alan Jay Fleet Sales, In An Amount Not To Exceed at total of \$195,594.00; Authorizing The City Manager To Enter Into Agreements In Connection Therewith, Appropriating And Expending Budgeted Funds; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

The FY 2021-22 budget anticipated the replacement and/or purchase of Equipment/Vehicles for support of Wastewater Utilities for the Utilities Department. This Agenda item authorizes the purchase of two (2) 2022 Chevy Silverado 2500HD Regular Cab 2WD with utility body and one (1) 2022 Chevy Silverado 3500HD Regular Cab Chassis 2WD with utility body and crane attachment in an amount not to exceed \$195,594.00. These trucks will be department replacement trucks that are nearing the end of their useful life.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other –Sewer Mandate	_____	_____

FISCAL NOTE:

The FY22 adopted Wastewater Utility budget includes appropriations of \$111,000 for these purchases.

RECOMMENDATION:

Approve Resolution

Sponsored by: Garrett

**CITY OF MARATHON, FLORIDA
RESOLUTION 2022-40**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING A “PIGGY-BACK” PURCHASE PURSUANT TO THE CITY’S PURCHASING POLICIES AND PROCEDURES AND APPROVING THE PURCHASE OF TWO (2) CHEVY SILVERADO 2500HD REGULAR CAB 2WD WITH UTILITY BODY TRUCKS AND ONE (1) CHEVY SILVERADO 3500HD REGULAR CAB CHASSIS 2WD WITH UTILITY BODY AND CRANE ATTACHMENT UNDER THE FLORIDA SHERIFF’S BID 2022.5-091521-NAF & 060920-NAF FROM ALAN JAY FLEET SALES, IN AN AMOUNT NOT TO EXCEED \$195,594.00; AUTHORIZING THE CITY MANAGER TO ENTER INTO AGREEMENTS IN CONNECTION THEREWITH, APPROPRIATING AND EXPENDING BUDGETED FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, pursuant to Ordinance 2015-04, the City adopted purchasing policies and procedures (the “Purchasing Policies and Procedures”) after determining that it was fiscally prudent and in the City’s best interest to adopt policies and procedures for City employees and officials regarding the acquisition and purchase of contractual services, equipment, goods, and other similar types of services; and

WHEREAS, the Purchasing Policies and Procedures allow the City Council to enter into contracts for materials, supplies, equipment, public improvements or services without competitive bidding by utilizing existing contract terms and prices entered into by other local, state or federal governmental authorities that followed a competitive bidding procedure leading to the award of the contract in question; and

WHEREAS, the City desires to take advantage of the Florida Sheriffs’ Association Contract 2022.5-091521-NAF & 060920-NAF from Alan Jay Fleet Sales, to purchase two (2) 2022 Chevy Silverado 2500HD Regular Cab 2WD with utility body and one (1) 2022 Chevy Silverado 3500HD Regular Cab Chassis 2WD with utility body and crane attachment in an amount not to exceed \$195,594.00.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council hereby authorizes the City Manager to enter into an agreement and expend budgeted funds on behalf of the City for the purchase of two (2) 2022 Chevy Silverado 2500HD Regular Cab 2WD with utility body and one (1) 2022 Chevy Silverado 3500HD Regular Cab Chassis 2WD with utility body and crane attachment in an amount not to exceed \$195,594.00.

Section 3. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 10th DAY OF MAY, 2022.

THE CITY OF MARATHON, FLORIDA

Mayor John Bartus

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:

Diane Clavier, City Clerk

(City Seal)

APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:

Steve Williams, City Attorney



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	36985-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
4/6/2022

QUICK QUOTE SHEET

REVISED QUOTE DATE
4/6/2022

REQUESTING AGENCY	MARATHON, CITY OF		
CONTACT PERSON	CHRIS WRIGHT	EMAIL	WRIGHTC@CI.MARATHON.FL.US
PHONE	305-395-1489	MOBILE	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	CC31003 1WT	MSRP	\$46,740.00
2022 CHEVY SILVERADO 3500HD REG CAB CHASSIS 2WD DRW 60"CA WORK TRUCK DIESEL			

CUSTOMER ID BUDGET QUOTE - Crane Truck **BASE VEHICLE PRICE \$37,765.00**

BED LENGTH 60" CA

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
ESTIMATE	ESTIMATED INCREASE - 2023 ORDER BANK NOT YET OPEN. THIS IS A BUDGET QUOTE ONLY. ACTUAL PRICE MAY VARY UP OR DOWN.	\$10,000.00
GAZ H2G	EXTERIOR COLOR SUMMIT WHITE WITH JET BLACK VINYL INTERIOR.	\$0.00
L5P MGM	Included: Engine, Duramax 6.6L Turbo-Diesel V8 B20-Diesel compatible, (445 hp [332 kW] @ 2800 rpm, 910 lb-ft of torque [1220 Nm] @ 1600 rpm)Includes (K05) engine block heater.Included with (PCK) Ambulance / Fire / Rescue Package.) Transmission, Allison 10-speed automatic (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine. Not available with (PTO) Power Take-off.)	\$0.00
FPF	DPF, diesel particulate filter, manual regeneration	\$245.00
GTY	Wide track axle (Increases Rear Axle Width by 8" for Crane, Service, & Dump Bodies) (Allows for 54" Wide Load Floor inside Utility Body)	\$185.00
JL1	Trailer brake controller, integrated	\$270.00
PCV	WT Convenience Package includes (AQQ) Remote Keyless Entry, (AKO) tinted windows, (K34) cruise control, (DBG) power trailer mirrors with heated upper glass and manual extending/folding and (C49) rear-window defogger, (AXG) power windows, express up/down driver, (AED) power windows, express down passenger and (AU3) power door locks(Not available with (ZLQ) WT Fleet Convenience Package.)	\$1,670.00
UF3	High idle switch	\$195.00
BT	BLUE TOOTH (STD)	\$0.00
NO CAMERA	BACK UP CAMERA NOT REQUESTED	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$12,565.00
AJ STEP REG	5 in. Slide Track Oval Running Boards - 56 in. - Black Textured Aluminum - Rocker Panel Mount with vehicle specific brackets.		\$545.00
PP PCB20-108-3216	PALPRO PCB 20 Series 9' heavy duty galvanized steel crane body with Palfinger PSC3216E crane. Includes 17" treadplate bumper with outrigger cross tube, treadplate steps, and recess for integrated 16,000 lb. rated 2" hitch receiver tube (not compatible with vise mount options), manual out (crane side) crank down stabilizers standard right rear crane mounting compartment, compartment tops reinforced with structural angle, six (6) recessed cargo tie downs (6,000 lb. capacity), two (2) grab handles, 40" high side compartments, fully integrated and sealed automotive style harness kit, FMVSS 108 LED light and reflector kit, mudflap brackets, entire body electro coat (E-Coat) primer, understructure and bottom of compartments undercoated. Adjustable aluminum divider trays in compartments. Master Locking system installed. Palfinger model PSC 3216E telescopic service crane; 12,500 ft. lbs., 16' reach capability, one hydraulic / one manual extension, 4,000 Lb. vertical lift capacity, - 5 to +80 degree boom elevation, double acting cylinders with load holding valves on all cylinders, overload shutdown system, radio remote control, decals, crane hook, load line block, Ecoat prime, finish paint white topcoat and crane tie down bolt kit, single stage common white. (Includes 2nd Stage MSO, Weight Slip, & Completed Vehicle Certification.) Requires 60" CA and 10,001 lb GVWR.		\$40,520.00
HD USOB-TB	HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 8' & 9' utility body.		\$1,085.00
SLEEVE	2.5" to 2.0" Reducer Sleeve for accomodating 2" Shank Draw Bars.		\$28.00
AJ DB2516	Draw bar with 2-5/16" Ball, pin, and clip.		\$125.00

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NA www.NationalAutoFleetGroup.com

FS MPS62U-4	(4) Federal Signal MicroPulse Ultra dual color with (2) mounted in grille and (2) mounted to rear of vehicle. Amber/White	\$705.00
FS LGND53-TA-A	Federal Signal 53" Legend Amber Light Bar with 6-LED's per position including takedowns, alleys and traffic advisor feature with Strap kit and Compact Digital Soft Button 6 switch controller.	\$1,710.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00

CONTRACT OPTIONS \$44,718.00

TRADE IN

VEHICLE TOTAL	\$50,330.00
MSRP DISCOUNT	17.5%
ACCESSORY TOTAL	\$44,718.00
CUSTOMER PRICE	\$95,048.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ \$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$95,048.00

Estimated Annual payments for 60 months paid in advance: \$21,286.84
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY **CHRIS WILSON** FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet Sales

Chris Wilson | (863)402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)



Note: Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck MSRP:\$38,800.00

Interior:Jet Black, Vinyl seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, Duramax 6.6L Turbo-Diesel V8

Transmission, Allison 10-speed automatic

OPTIONS

CODE	MODEL	MSRP
CC31003	[Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck	\$38,800.00
OPTIONS		
1WT	Work Truck Preferred Equipment Group	\$0.00
9L3	Spare tire delete	\$0.00
AE7	Seats, front 40/20/40 split-bench	\$0.00
AED	Window, power front, passenger express down	Inc.

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Data Version: 16184. Data Updated: Apr 6, 2022 12:41:00 AM PDT.



Alan Jay Fleet Sales

Chris Wilson | (863)402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

AKO	Glass, deep-tinted	Inc.	
AQQ	Remote Keyless Entry, with 2 transmitters	Inc.	
AU3	Door locks, power	Inc.	
AXG	Window, power front, drivers express up/down	Inc.	
BHP	Winter Grille Cover	Inc.	
C49	Defogger, rear-window electric	Inc.	
DBG	Mirrors, outside power-adjustable vertical trailing	Inc.	
FE9	Emissions, Federal requirements		\$0.00
FPF	DPF, diesel particulate filter, manual regeneration		\$250.00
GAZ	Summit White		\$0.00
GTY	Rear axle, wide-track		\$190.00
GU6	Rear axle, 3.42 ratio	Inc.	
H2G	Jet Black, Vinyl seat trim		\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo.		\$0.00
JL1	Trailer brake controller, integrated		\$275.00
K05	Engine block heater	Inc.	
K34	Cruise control, electronic	Inc.	
K40	Exhaust brake	Inc.	
KW5	Alternator, 220 amps	Inc.	
L5P	Engine, Duramax 6.6L Turbo-Diesel V8		\$9,890.00
MGM	Transmission, Allison 10-speed automatic	Inc.	
PCV	WT Convenience Package		\$1,675.00
QQO	Tires, LT235/80R17E all-season highway, blackwall		\$0.00
R9Y	Fleet Free Maintenance Credit		(\$65.00)
UF3	High idle switch		\$200.00
VK3	License plate kit, front		\$0.00
VQ2	Fleet Processing Option		\$0.00
---	Battery, heavy-duty dual 730 cold-cranking amps/70 Amp-hr, maintenance-free	Inc.	

SUBTOTAL

\$51,215.00

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Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

Adjustments Total	\$0.00
Destination Charge	\$1,695.00
TOTAL PRICE	\$52,910.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

Standard Equipment

Mechanical

Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)

Transmission, 6-speed automatic, heavy-duty (STD) (Requires (L8T) 6.6L V8 gas engine.)

Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)

Auto-locking rear differential

Air filter, heavy-duty

Air filtration monitoring

Rear wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power (Included and only available with (L8T) 6.6L V8 gas engine.)

Alternator, 170 amps (Requires (L8T) 6.6L V8 gas engine.)

Recovery hooks, front, frame-mounted, Black

Body, Chassis Cab

Frame, fully-boxed, hydroformed front section and an open "C" rear section

GVWR, 14,000 lbs. (6350 kg)

Suspension Package

Steering, Recirculating Ball with smart flow power steering system

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Fuel tank, front and rear, 63.5 gallon

Capped Fuel Fill

Exterior

Tires, LT235/80R17E all-season highway, blackwall (STD)

Spare tire delete Deletes the spare tire and wheel. (STD)

Wheels, 17" (43.2 cm) painted steel

Dual Rear Wheels

Wheel trim, painted center caps

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Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

Exterior

Bumpers, front, Black

Bumper, rear, delete

Moldings, beltline, Black

Grille (Front grille bar with "CHEVROLET" molded in Black, includes Black mesh inserts with small Gold bowtie emblem.)

Headlamps, halogen reflector with halogen Daytime Running Lamps

Lamps, Smoked Amber roof marker, (LED)

Lamps, cargo area, cab mounted integrated with center high mount stop lamp with switch in bank on left side of steering wheel

Mirrors, outside high-visibility vertical trailering lower convex mirrors, manual-folding/extending (extends 3.31" [84.25mm]), molded in Black

Mirror caps, Black

Glass, solar absorbing, tinted

Door handles, Black grained

Entertainment

Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, wired Apple CarPlay and Android Auto capable. (STD)

Audio system feature, 2-speakers (Requires Regular Cab model.)

Bluetooth for phone, connectivity to vehicle infotainment system

Interior

Seats, front 40/20/40 split-bench with upper covered armrest storage with fixed lumbar (STD)

Seat adjuster, driver 4-way manual

Seat adjuster, passenger 4-way manual

Vinyl seat trim

Floor covering, rubberized-vinyl

Steering column, Tilt-Wheel, manual with wheel locking security feature

Steering wheel, urethane

Instrument cluster 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure

Driver Information Center, 3.5" diagonal monochromatic display

Exterior Temperature Display located in radio display

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Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

Interior

- Brake lining wear indicator
- Windows, manual (Requires Regular Cab model.)
- Door locks, manual (Requires Regular Cab model.)
- Power outlet, front auxiliary, 12-volt
- USB ports, 2 (first row) located on instrument panel
- Air conditioning, single-zone
- Mirror, inside rearview, manual tilt
- Assist handles front A-pillar mounted for driver and passenger, rear B-pillar mounted
- Back-up alarm calibration. This calibration will allow installation of an aftermarket back-up alarm by disabling rear perimeter lighting (Deleted when (8S3) Back-up alarm is ordered.)

Safety-Mechanical

StabiliTrak, stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

Daytime Running Lamps with automatic exterior lamp control

Safety-Interior

Airbags Dual-stage frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Tire Pressure Monitoring System with Tire Fill Alert (does not apply to spare tire)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

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Vehicle: [Fleet] 2022 Chevrolet Silverado 3500HD CC (CC31003) 2WD Reg Cab 146" WB, 60" CA Work Truck (✔ Complete)

WARRANTY

Warranty Note: <<< Preliminary 2022 Warranty >>>

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	36908-3
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
4/1/2022

QUICK QUOTE SHEET

REVISED QUOTE DATE
4/5/2022

REQUESTING AGENCY	MARATHON, CITY OF		
CONTACT PERSON	CHRIS WRIGHT	EMAIL	WRIGHTC@CI.MARATHON.FL.US
PHONE	305-395-1489	MOBILE	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	CC20903 1WT	MSRP	\$35,300.00
2022 CHEVY SILVERADO 2500HD REGULAR CAB 2WD 8' BED WORK TRUCK			

CUSTOMER ID	BUDGET QUOTE	BASE VEHICLE PRICE	\$26,280.00
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BED LENGTH	8' BED
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
ESTIMATE	ESTIMATED INCREASE - 2023 ORDER BANK NOT YET OPEN. THIS IS A BUDGET QUOTE ONLY. ACTUAL PRICE MAY VARY UP OR DOWN.	\$10,000.00
GAZ H2G	EXTERIOR COLOR SUMMIT WHITE WITH JET BLACK VINYL INTERIOR.	\$0.00
L8T MYD	Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm)(STD) Transmission, 6-speed automatic, heavy-duty (STD)(Requires L8T) 6.6L V8 gas engine.)	\$0.00
PCV	WT Convenience Package (With (ZW9) pickup bed delete, (QT5) EZ Lift power lock and release tailgate is deleted.) includes (AQQ) Remote Keyless Entry, (QT5) EZ Lift power lock and release tailgate, (AKO) tinted windows, (C49) rear-window defogger, (K34) cruise control, (DBG) power trailer mirrors with heated upper glass and manual extending/folding, (AXG) power windows, express up/down driver, (AED) power windows, express down passenger and (AU3) power door locks(Not available with (ZLQ) WT Fleet Convenience Package.(DBG) trailering mirrors may be upgraded to (DWI) trailering mirrors or (DLN) mirrors.)	\$1,670.00
ZW9	Pickup bed, delete (Deletes (SAF) tire carrier lock, (QK1) standard tailgate and (A60) locking tailgate, (UVC) Rear Vision Camera, (UVB) HD Rear Vision Camera, (UVS) HD Surround Vision with Two Trailer View Camera Provisions, (UVN) Bed View Camera and (Z82) Trailering Package with trailer hitch) includes capped fuel fill, (SFW) Back-up alarm calibration, (9J4) rear bumper delete, (9L3) spare tire delete and spare tire carrier delete.(Requires long bed model.) *CREDIT*	(\$500.00)
JL1	Trailer brake controller, integrated	\$270.00
BT	BLUE TOOTH (STD)	\$0.00
NO CAMERA	BACK UP CAMERA NOT REQUESTED	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
AJ STEP REG	5 in. Slide Track Oval Running Boards - 56 in. - Black Textured Aluminum - Rocker Panel Mount with vehicle specific brackets.		\$545.00
K 696J	Knapeheide 8' SRW utility body for 56" CA (Includes 2nd Stage MSO, Weight Slip, & Completed Vehicle Certification.)		\$7,675.00
K CLV SB	Class V Hitch for Service Body		\$600.00
K 7/4 WIRE	7 way flat camper trailer wiring with 4 prong flat		\$155.00
K DB2516	Solid Shank Draw Bar with 2 & 5/16" Ball, pin, clip and required reducer sleeve.		\$78.00
HD USOB-TB	HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 8' & 9' utility body.		\$1,085.00
FS MPS62U-4	(4) Federal Signal MicroPulse Ultra dual color with (2) mounted in grille and (2) mounted to rear of vehicle. Amber/White		\$705.00
FS LGND53-TA-A	Federal Signal 53" Legend Amber Light Bar with 6-LED's per position including takedowns, alleys and traffic advisor feature with Strap kit and Compact Digital Soft Button 6 switch controller.		\$1,710.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00

CONTRACT OPTIONS \$12,553.00

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NA www.NationalAutoFleetGroup.com

TRADE IN

VEHICLE TOTAL	\$37,720.00
MSRP DISCOUNT	22.1%
ACCESSORY TOTAL	\$12,553.00
CUSTOMER PRICE	\$50,273.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)	QTY	2	\$100,546.00
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Estimated Annual payments for 60 months paid in advance: \$11,259.08 Extended: \$22,518.17
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRIS WILSON FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet Sales

Chris Wilson | (863)402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck

MSRP:\$38,500.00

Interior:Jet Black, Vinyl seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 6.6L V8

Transmission, 6-speed automatic, heavy-duty

OPTIONS

CODE	MODEL	MSRP
CC20903	[Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck	\$38,500.00
OPTIONS		
1WT	Work Truck Preferred Equipment Group	\$0.00
9J4	Bumper, rear, delete	Inc.
9L3	Spare tire delete	Inc.
AE7	Seats, front 40/20/40 split-bench	\$0.00
AED	Window, power front, passenger express down	Inc.

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Vehicle: [Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck (Complete)

AKO	Glass, deep-tinted	Inc.	
AQQ	Remote Keyless Entry	Inc.	
AU3	Door locks, power	Inc.	
AXG	Window, power front, drivers express up/down	Inc.	
C49	Defogger, rear-window electric	Inc.	
C4M	GVWR, 9,900 lbs. (4490 kg)		\$0.00
DBG	Mirrors, outside power-adjustable vertical trailing	Inc.	
FE9	Emissions, Federal requirements		\$0.00
GAZ	Summit White		\$0.00
GT4	Rear axle, 3.73 ratio		\$0.00
H2G	Jet Black, Vinyl seat trim		\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system		\$0.00
JL1	Trailer brake controller, integrated		\$275.00
K34	Cruise control, electronic	Inc.	
L8T	Engine, 6.6L V8		\$0.00
MYD	Transmission, 6-speed automatic, heavy-duty		\$0.00
PCV	WT Convenience Package		\$1,675.00
PYN	Wheels, 17" (43.2 cm) painted steel, Silver		\$0.00
QHJ	Tires, LT245/75R17E all-season, blackwall		\$0.00
SFW	Back-up alarm calibration	Inc.	
VK3	License plate kit, front		\$0.00
ZW9	Pickup bed, delete		(\$655.00)
—	Capped Fuel Fill	Inc.	

SUBTOTAL	\$39,795.00
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
TOTAL PRICE	\$41,690.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A


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Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck (Complete) (✓)

Standard Equipment

Package

Trailer Package includes trailer hitch, 7-pin connector and (CTT) Hitch Guidance (Deleted when (ZW9) pickup bed delete is ordered.)

Mechanical

Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)

Transmission, 6-speed automatic, heavy-duty (STD) (Requires (L8T) 6.6L V8 gas engine.)

Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)

Durabed, pickup bed (STD)

GVWR, 9,900 lbs. (4490 kg) (STD) (Included and only available with CC20903 model and (L8T) 6.6L V8 gas engine with 17" wheels.)

Air filter, heavy-duty

Air filtration monitoring

Auto-locking rear differential

Rear wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr maintenance-free with rundown protection and retained accessory power (Included and only available with (L8T) 6.6L V8 gas engine.)

Alternator, 170 amps (Requires (L8T) 6.6L V8 gas engine.)

Frame, fully-boxed, hydroformed front section and a fully-boxed stamped rear section

Recovery hooks, front, frame-mounted, Black

Suspension Package

Steering, Recirculating Ball with smart flow power steering system

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Brake lining wear indicator

Capless Fuel Fill (Requires (L8T) 6.6L V8 gas engine. Not available with (ZW9) pickup bed delete.)

Exterior

Wheels, 17" (43.2 cm) painted steel, Silver (STD)

Tires, LT245/75R17E all-season, blackwall (STD)

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Vehicle: [Fleet] 2022 Chevrolet Silverado 2500HD (CC20903) 2WD Reg Cab 142" Work Truck (Complete) (✓)

Exterior

Tire, spare LT245/75R17E all-season, blackwall (STD) (Included and only available with (QH) LT245/75R17E all-season, blackwall tires with (E63) Durabed, pickup bed. Available to order when (ZW9) pickup bed delete and (QH) LT245/75R17E all-season, blackwall tires are ordered.)

Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door (Deleted with (ZW9) pickup bed delete.)

Bumpers, front, Black

Bumpers, rear, Black

CornerStep, rear bumper

BedStep, Black integrated on forward portion of bed on driver and passenger side (Deleted when (ZW9) pickup bed delete is ordered.)

Moldings, beltline, Black

Cargo tie downs (12), fixed rated at 500 lbs per corner (Deleted with (ZW9) pickup bed delete.)

Grille (Front grille bar with "CHEVROLET" molded in Black, includes Black mesh inserts with small Gold bowtie emblem.)

Headlamps, halogen reflector with halogen Daytime Running Lamps

Taillamps with incandescent tail, stop and reverse lights

Lamps, cargo area, cab mounted integrated with center high mount stop lamp, with switch in bank on left side of steering wheel

Mirrors, outside high-visibility vertical trailering lower convex mirrors, manual-folding/extending (extends 3.31" [84.25mm]), molded in Black

Mirror caps, Black

Glass, solar absorbing, tinted

Tailgate, standard (Deleted with (ZW9) pickup bed delete.)

Tailgate and bed rail protection cap, top

Tailgate, locking, utilizes same key as ignition and door (Upgraded to (QT5) EZ Lift power lock and release tailgate when (ZLQ) WT Fleet Convenience Package or (PCV) WT Convenience Package is ordered. Not available with (ZW9) pickup bed delete.)

Tailgate, gate function manual, no EZ Lift (Deleted with (ZW9) pickup bed delete.)

Door handles, Black grained

Entertainment

Audio system, Chevrolet Infotainment 3 system 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, wired Apple CarPlay and Android Auto capable. (STD)

Audio system feature, 2-speakers (Requires Regular Cab model.)

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Entertainment

Bluetooth for phone connectivity to vehicle infotainment system

Interior

Seats, front 40/20/40 split-bench with upper covered armrest storage with fixed lumbar (STD)

Vinyl seat trim

Seat adjuster, driver 4-way manual

Seat adjuster, passenger 4-way manual

Floor covering, rubberized-vinyl (Not available with LPO floor liners.)

Steering wheel, urethane

Steering column, Tilt-Wheel, manual with wheel locking security feature

Instrument cluster 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure

Driver Information Center, 3.5" diagonal monochromatic display

Exterior Temperature Display located in radio display

Windows, manual (Requires Regular Cab model.)

Door locks, manual (Requires Regular Cab model.)

USB ports, 2 (first row) located on instrument panel

Power outlet, front auxiliary, 12-volt

Air conditioning, single-zone

Mirror, inside rearview, manual tilt

Assist handles front A-pillar mounted for driver and passenger, rear B-pillar mounted

Safety-Mechanical

StabiliTrak stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

Daytime Running Lamps with automatic exterior lamp control

Safety-Interior

Airbags, Dual-stage frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Rear Vision Camera (Deleted with (ZW9) pickup bed delete.)

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Safety-Interior

Hitch Guidance dynamic single line to aid in trailer alignment for hitching (Deleted with (ZW9) pickup bed delete.)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitoring System with Tire Fill Alert (does not apply to spare tire)

Processing-Other

Trailer Information Label provides max trailer ratings for tongue weight, conventional, gooseneck and 5th wheel trailering (Not available with (ZW9) pickup bed delete.)

WARRANTY

Warranty Note: <<< Preliminary 2022 Warranty >>>

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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