



COUNCIL AGENDA STATEMENT

Meeting Date: August 9, 2022
To: Honorable Mayor and City Councilmembers
From: Dan Saus, Utilities Director

Agenda Item: Resolution 2022-90, A Resolution Of The City Council Of The City Of Marathon, Florida, Ratifying A Change To The Agreement Between The City Of Marathon, Florida And Revinu, Authorizing The City Manager To Execute The Agreement On Behalf Of The City; And Providing For An Effective Date.

BACKGROUND & JUSTIFICATION:

The attached contract and Resolution was made into agreement on July 13, 2021. Since that time Revinu has implemented a fuel surcharge of \$.029per gallon to go into effect on July 1, 2022.

The increase is due to the pandemic, trucking shortage, supply chain crisis, labor shortage, and global fuel increase. Staff recommends approval.

CONSISTENCY CHECKLIST:

Table with 3 columns: Item, Yes, No. Row 1: 1. Comprehensive Plan, Yes: blank, No: blank. Row 2: 2. Other, Yes: blank, No: blank. Row 3: 3. Not applicable, Yes: blank, No: blank.

FISCAL NOTE:

Approved by Finance Department

RECOMMENDATION:

Sponsored by: Garrett

**CITY OF MARATHON, FLORIDA  
RESOLUTION 2022-90**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, RATIFYING A CHANGE TO THE AGREEMENT BETWEEN THE CITY OF MARATHON, FLORIDA AND REVINU, AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, the City of Marathon, Florida (the “City”), and Revinu (the “Contractor”) entered into a Contract on July 13, 2021; and

**WHEREAS**, on June 20, 2022 the City received a letter from the Contractors stating the increase cost of goods effective July 1, 2022; and

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:**

**Section 1.** The above recitals are true and correct and incorporated herein.

**Section 2.** The letter from the contractor, a copy of which is attached as Exhibit “A,” is hereby approved and ratified. The City Manager is authorized to execute the agreement on behalf of the City.

**Section 3.** This resolution shall take effect upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 9TH DAY OF AUGUST 2022.**

**THE CITY OF MARATHON, FLORIDA**

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**John Bartus, Mayor**

AYES:  
NOES:  
ABSENT:  
ABSTAIN:

**ATTEST:**

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Diane Clavier  
City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE  
AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**

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Steve Williams, City Attorney

# Revinu

4050 Dundee Road  
Winter Haven, FL 33884  
863-656-5405

June 20, 2022

via email: [garrettg@ci.marathon.fl.us](mailto:garrettg@ci.marathon.fl.us)

Mr. George Garrett  
City Manager  
City of Marathon  
9805 Overseas Highway  
Marathon, FL 33050

Reference: ITB-04222021LF-0-2021LF

Dear George,

Thank you for your continued business from each of us at Revinu. We all appreciate the opportunity to provide our services to the City of Marathon. As the influences of the pandemic continue to unfold nationally and globally, we have been working diligently to adjust the way we do business to minimize the negative effects on our customers while striving to perform at the highest level. We have covered the burden of additional expenses, rising costs and unknowns to date, in the best interest of our customers. During these times we have implemented efficiencies to continue to navigate the existing environment; however, continued rising costs have necessitated a price increase. These unprecedented times have not allowed anyone time to properly prepare or respond within existing business practices and requires action outside of our current business framework.

In an effort, to navigate the current environment together, we will only apply a 12% surcharge to contracts based on unforeseen and uncontrollable events driven from the pandemic, current world economic conditions, acts of governments, record inflation, and the resulting soaring price of fuel. Diesel fuel prices alone have increased 59% since May of last year, the cost of qualified labor has increased 22%, and a disrupted supply chain globally that has increased our costs significantly regarding all aspects of business including Employees, Capital, Parts and Services.

As we have in the past, we keep the customer's best interest in the forefront of every decision and will work diligently to ensure we nullify or minimize the requirement of any future adjustments if costs continue to rise.

The surcharge of \$.029 per gallon will go into effect on July 1, 2022.

Please contact me directly if you have any questions. We look forward to continuing to strive to exceed your expectations and all of us at Revinu thank you for the continued opportunity to service the City of Marathon.

Best Regards,



Donna Christiano  
Chief Financial Officer