



Memorandum

To: Honorable Mayor and City Council Members

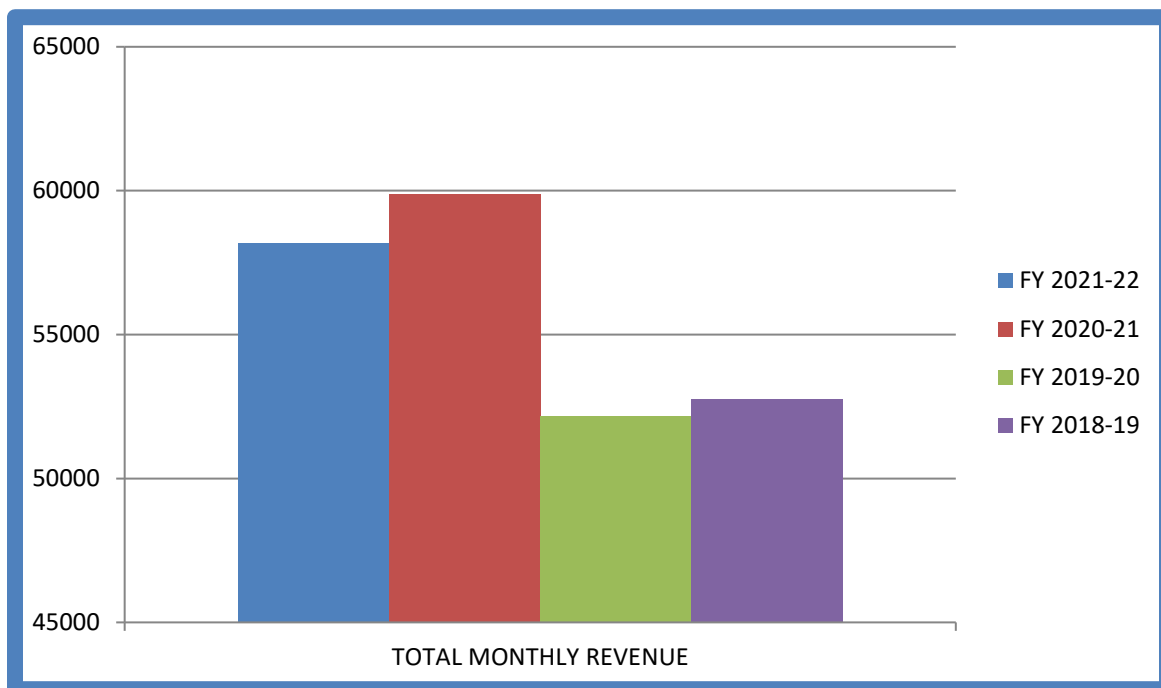
Through: George Garrett, City Manager

From: Sean Cannon, Ports Director

Date: October 11, 2022

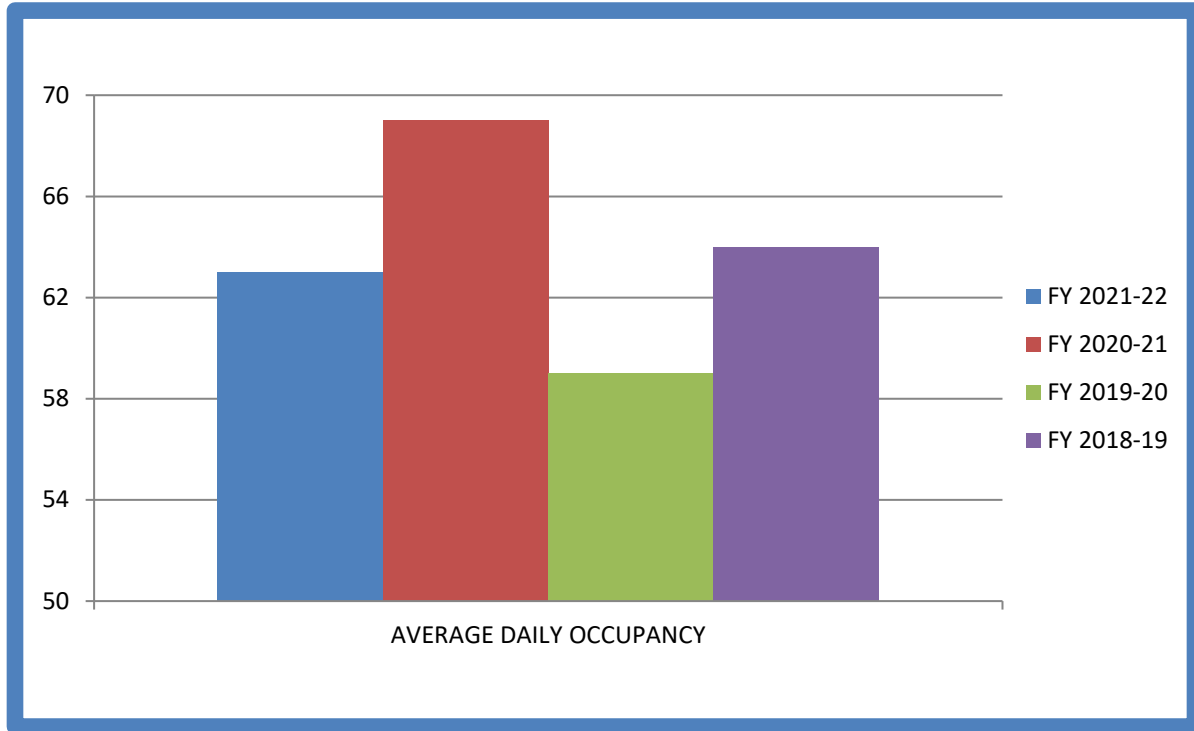
Re: September Monthly Report

Revenue: City Marina saw \$58,187 in total revenue during the month of September.





Occupancy: September's average daily occupancy was 63%



TOTAL TRANSIENT ARRIVALS

***IN-STATE VESSELS: 14**

***OUT-OF-STATE VESSELS: 1**

***FOREIGN VESSELS: 0**

***TOTAL VESSELS: 15**



CITY OF
MARATHON, FLORIDA

Ports Department

Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

News: The ITB for the cleaning and inspection of our mooring system should be going out in October, in which the current contract expires December 31, 2022. The last of tri-annual mooring inspections is scheduled for next month (November), and affected systems will be repaired as needed.

Projects: There was no ongoing projects as we focused on finishing current projects before the end of the fiscal year and in preparation for busy season.

7 Mile Marina: The outside gravel lot has been completed (pictures below). The parking blocks were ordered and awaiting to be installed. The office plans have been drawn up and awaiting approval from all parties.





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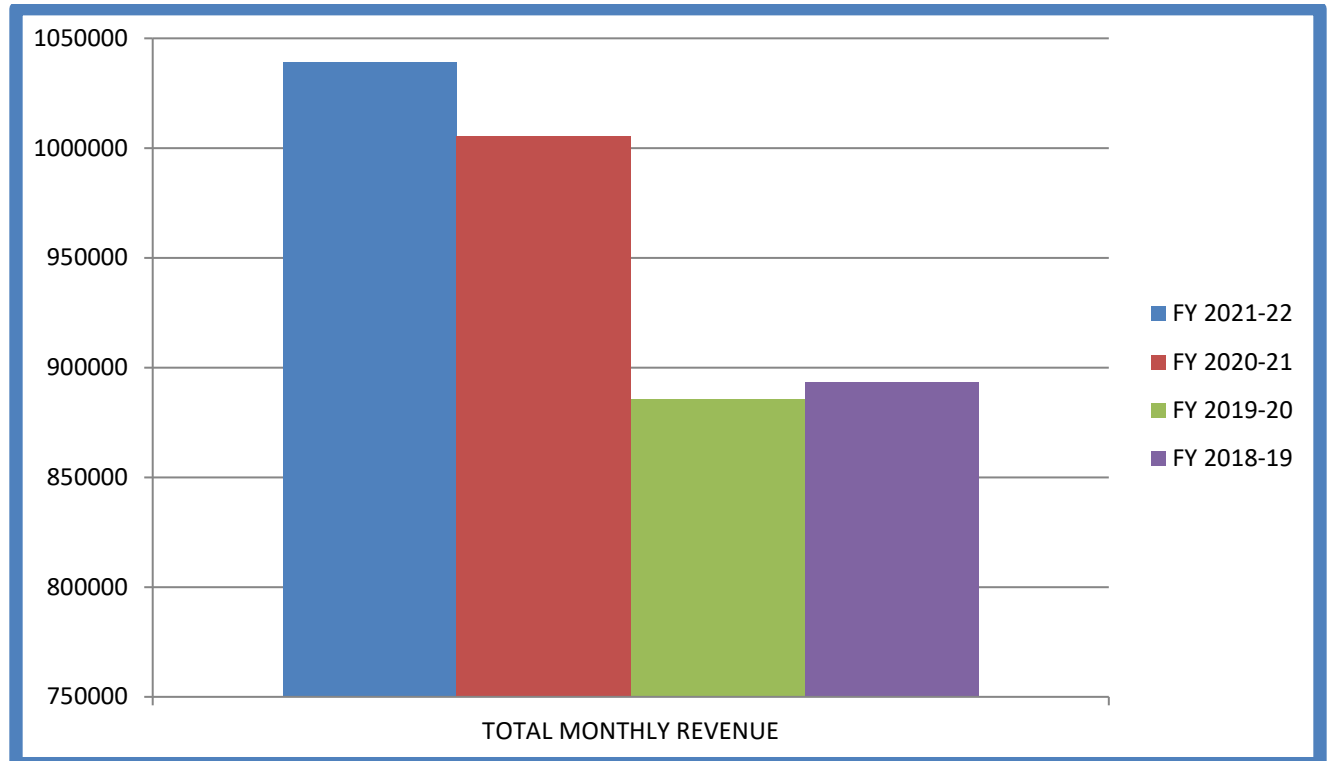
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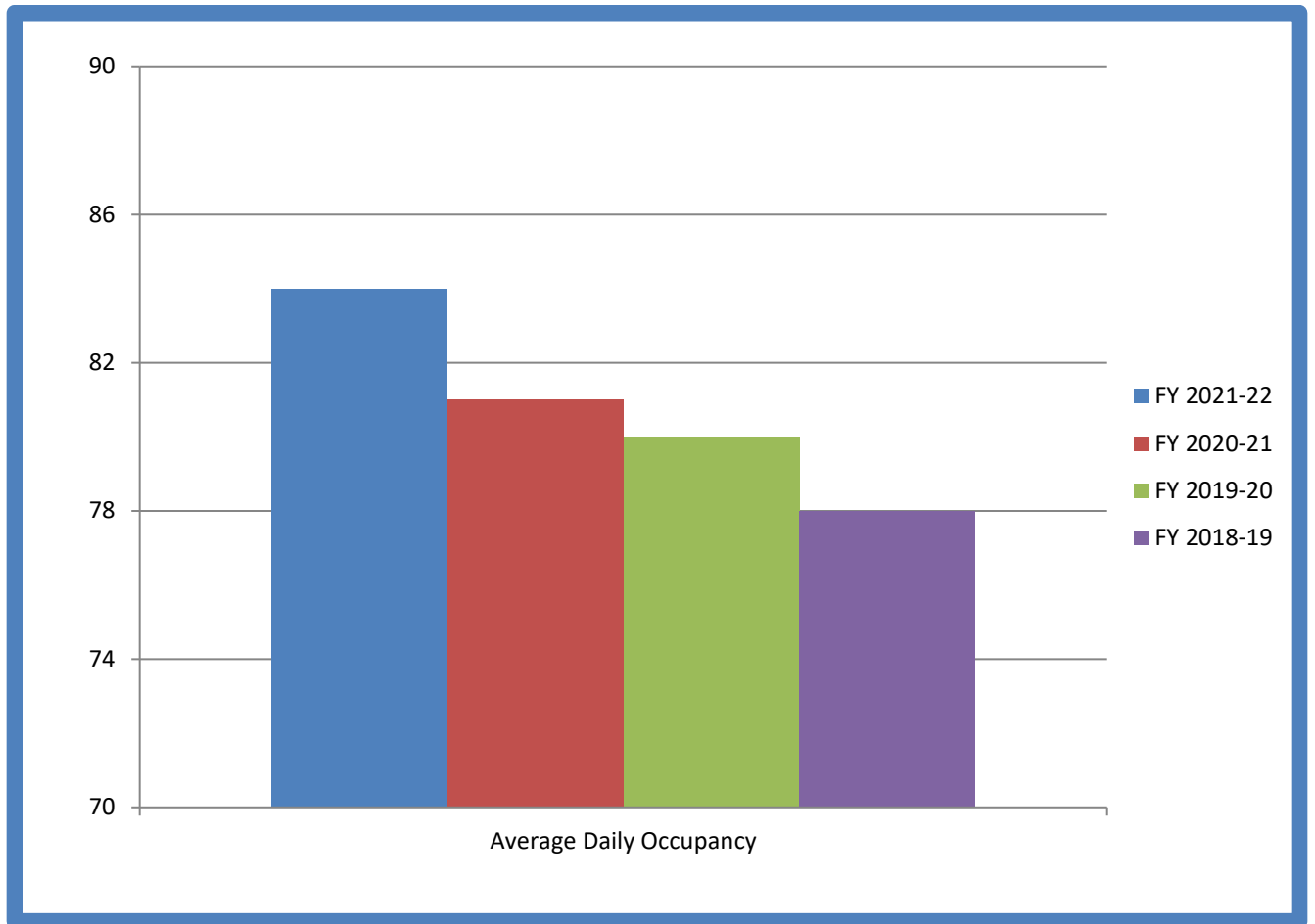
Re: FY 2021-2022 Year End Report

Revenue: City Marina saw \$1,039,096 in total revenue during FY 2021-2022. Moorings and dinghy dockage customers exceeded last years revenue. A 3.4% increase from last fiscal year.





Occupancy: FY 2021-2022's average daily occupancy was 84%



TOTAL TRANSIENT ARRIVALS FOR FY 2021-2022

***IN-STATE VESSELS: 375**

***OUT-OF-STATE VESSELS: 388**

***FOREIGN VESSELS: 40**

***TOTAL VESSELS: 803**



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MARATHON, FLORIDA
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Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

We have had many new customers this year who are becoming long time residents. Transient vessels also increased this year. Marina staff was inundated with vessels and people this year. Despite the crowded conditions, staff was able to manage the entire harbor's pumpouts and keep up with customer demand.

The 2021-22 year brought the highest revenue the marina has seen to date. Including our CVA grant award, the marina grossed \$1,085,744. Staff is working to create a comprehensive C.I.P. for the future, with the help of some grants, which will include the replacement of the sea wall, a new generator for the marina building, and electrical lighting for the gravel parking lot.

Maintenance and repairs continues on the buildings, property, equipment, and mooring field and will go on throughout the next few months. The mooring field was inspected and are being repaired as needed, with some only requiring a new pickup line, and others needing several components replaced. The bath house locks were upgraded and all necessary repairs were completed. The docks and ramps were repaired and repainted.

The timing of necessary repairs with anticipated revenue looks to be coordinating well. Customers continue to be pleased with the service and atmosphere of the marina and its staff, and both occupancy and revenue are steadily increasing. City Marina intends on maintaining the successful programs we have while constantly seeking ways to improve our efficiency and reduce our expenses in the years to come.