COUNCIL AGENDA STATEMENT

Meeting Date: April 11, 2023

To: Honorable Mayor and City Councilmembers

From: Sean Cannon, Ports Director

Through: George Garrett, City Manager

Agenda Item: **Resolution 2023-31,** Approving Amendments To The Rates And Rental Fee Schedule For The Use Of Boot Key Harbor City Marina Facilities; and Providing An Effective Date.

City Marina last increased mooring and dock rates in 2020. The last few years, more and more people have made Marathon their permanent destination rather than using the City just as a provisioning point. As a result, City Marina loses money when moorings are rented for long term use.

The cost of maintenance, cleaning, and inspection of the mooring field increased dramatically with more repairs and maintenance needed as the moorings themselves are under more strain. In addition, City Marina would like to try and keep competitive with other marinas in the Florida Keys.

For these reasons, staff is recommending a small rate increase in the mooring and dock fees. Please see the attached sheets. Staff anticipates this will generate an additional \$80,000 in revenue per fiscal year, which will help offset rising overhead costs and loss of money.

Staff feels the fees for all other applicable services are appropriate charges incurred at the marina.

<u>CONSISTANCY CHECKLIST:</u> <u>YES</u> <u>NO</u>

1. Comprehensive Plan N/A

2. Land Development Regulations N/A

FISCAL NOTE:

Recommendation: Approval

Date: February 28, 2022

Subject: Marina's Dock Rate Comparison

	W D .	G	D ID (
City Marina	Winter Rates	Summer Rates	Proposed Rates
Monthly	\$21.50 per foot	\$18.50 per foot	\$28.00 (Season)14 slips \$25.00 (Summer)
Weekly	\$13.25 per foot	N/A	\$18.00
Daily	\$ 3.00 per foot	N/A	\$ 3.50
Safe Harbor Marin			
Monthly			112 slips
Daily	\$ 4.00 per foot	\$ 4.00 per foot	
Sombrero Marina I	<mark>Dockside</mark>		
Monthly	-	*	52 slips
Weekly	\$21.00 per foot		
Daily	\$ 3.50 per foot	\$ 3.00 per foot	
Burdines			
Monthly	\$29.00 per foot		22 slips
Daily	\$ 3.90 per foot		
White Marlin			
Monthly	\$35.00 per foot (No I	Live-Aboard)	27 slips
Weekly	\$20.00 per foot		
Daily	\$ 4.00 per foot		
Pancho's Marina			
Monthly	\$22.50 per foot		16 slips
Blackfin Marina			
Monthly	\$28.00 per foot	\$24.00 per foot	23 slips
Banana Bay			
Monthly	\$34.00 per foot	\$29.00 per foot	34 slips
Daily	\$ 4.25 per foot	\$ 4.25 per foot	•
Faro Blanco (Live-a	shoond only)		
Monthly (Live-		vear round w/electri	c74 slips
Daily	\$ 4.00 per foot	your round wrelectiff	/т sпрs
Duily	φ 1.00 per 100t		

Date: February 28, 2022

Subject: Mooring Field Rate Comparison

Monthly....... \$334.00 plus tax Monthly.......\$384.00 plus tax

Weekly...... N/A Weekly...... N/A

Daily......\$ 22.00 plus tax Daily......\$ 25.00 plus tax

**226 Moorings - Showers/Parking/Laundry/Dinghy Dock included - NO wet storage allowed

City of Key West Marina

Monthly...... \$389.78 tax included Daily..... \$ 22.16 tax included

**149 Moorings - Showers/Parking/Laundry/Dinghy Dock Included - Wet Storage Allowed

Miami-Dade County (Dinner Key Marina)

Monthly \$402.32 tax included Daily..... \$ 29.16 tax included

**300 Moorings - Showers/Parking/Laundry/Dinghy Dock Included - Wet Storage Allowed

City of Vero Beach

Monthly....... \$435.00 plus tax Weekly...... \$134.00 plus tax Daily...... \$ 21.40 plus tax

**57 Moorings – Rafted 3 per Mooring – Showers/Parking/Laundry/Dinghy Dock Included – Wet storage allowed

St. Augustine Municipal Marina

Monthly...... \$444.00 tax included Weekly...... \$148.00 tax included Daily..... \$ 28.16 tax included

**164 Moorings – Showers/Parking/Laundry/Dinghy Dock Included – Wet Storage Allowed

Sponsored by: Garrett

CITY OF MARATHON, FLORIDA RESOLUTION 2023-31

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AMENDING THE FEES AND RATES FOR THE USE OF THE BOOT KEY HARBOR CITY MARINA FACILITIES; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, Ordinance 02-01-08 of the City of Marathon, Florida ("City") authorizes the City to adopt by resolution, fees, rules, and regulations for the management and use of designated anchorage areas and mooring fields in City waters; and

WHEREAS, the small proposed increase will help offset rising overhead costs and loss of proceeds due to longer term use of the moorings; and

WHEREAS, the City has previously adopted a Marina Fee Schedule ("Fee Schedule"), and desires to amend the Fee Schedule at this time.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

- **Section 1**. The above recitals are true and correct and incorporated herein.
- **Section 2**. The recommended fee schedule for the use of City Marina facilities attached hereto and incorporated herein as Exhibit "A," is hereby adopted.
 - **Section 3**. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 11th DAY OF APRIL, 2023

Mayor Luis Gonzalez	

THE CITY OF MARATHON, FLORIDA

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:
Diane Clavier, City Clerk
(City Seal)
APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:
Steve Williams, City Attorney

Date: February 28, 2023

Subject: Proposed Marina's Rate Increase

DOCKAGE

	Current Rates	<u>Proposed Rates</u>
Monthly	\$21.50 per foot (Season)	\$28.00 per foot (Season)
	\$18.50 per foot (Summer)	\$25.00 per foot (Summer)
Weekly	\$13.25 per foot	\$18.00 per foot
Daily	\$ 3.00 per foot	\$ 3.50 per foot

MOORINGS

	Current Rate	Proposed Rate
Monthly	\$334	\$384
Daily	\$22	\$25

DINGHY

	Current Rate	Proposed Rate
Monthly	\$225	\$250
Weekly	\$85	\$100
Daily	\$22	\$25