



---

---

## Memorandum

**To:** Honorable Mayor and City Council Members

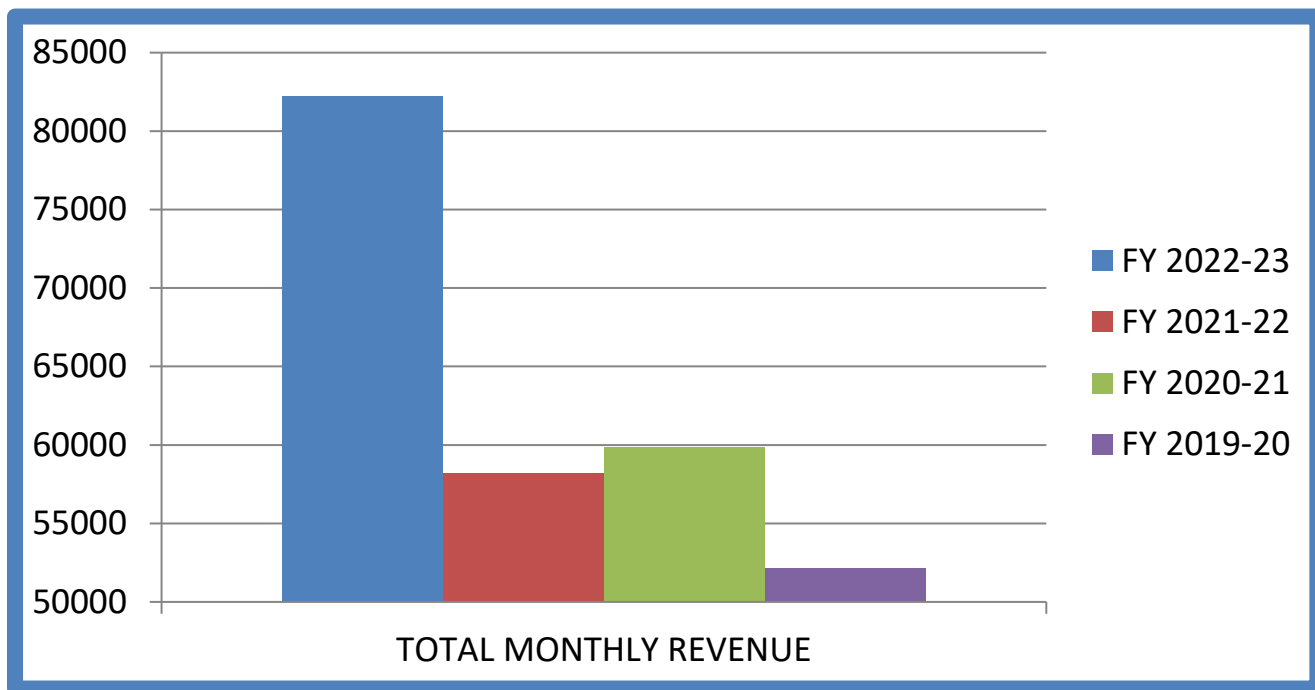
**Through:** George Garrett, City Manager

**From:** Sean Cannon, Ports Director

**Date:** October 10, 2023

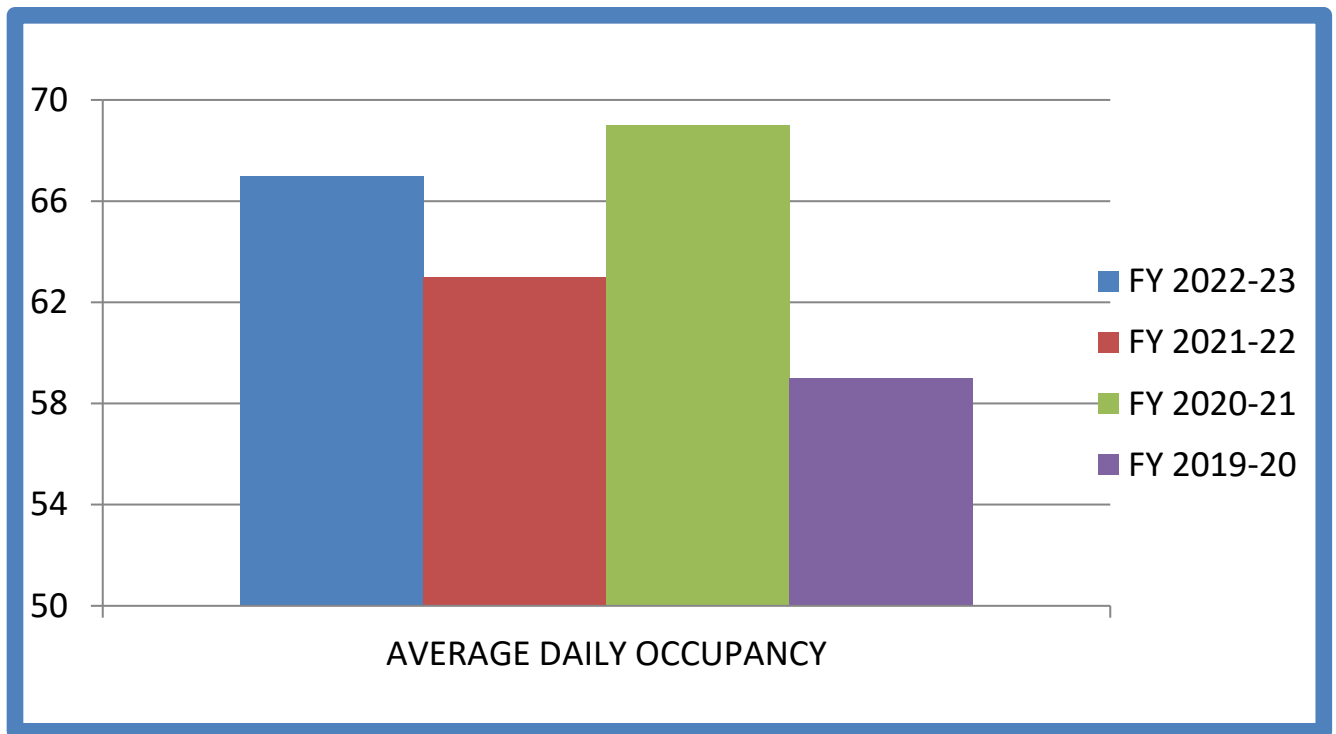
**Re:** September Monthly Report

Revenue: City Marina saw \$82,188 in total revenue during the month of September.





Occupancy: September's average daily occupancy was 67%



### **TOTAL TRANSIENT ARRIVALS**

**\*IN-STATE VESSELS: 11**

**\*OUT-OF-STATE VESSELS: 2**

**\*FOREIGN VESSELS: 1**

**\*TOTAL VESSELS: 14**



**News:** Finishing off some summer projects before the beginning of season.

**Projects:** The last of tri-annual mooring inspections is scheduled for November and affected systems will be repaired as needed.

The light posts have been installed in our gravel parking lot for better security.





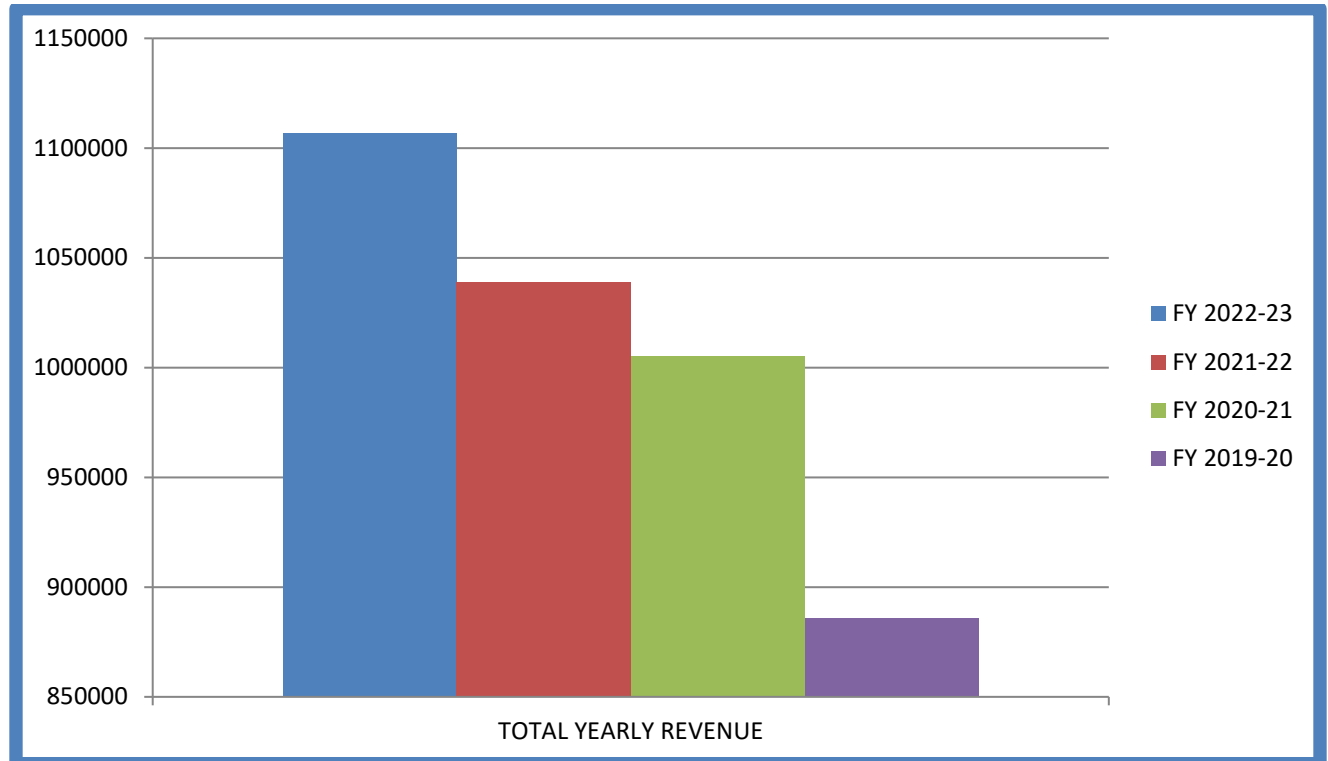
---

---

## Memorandum

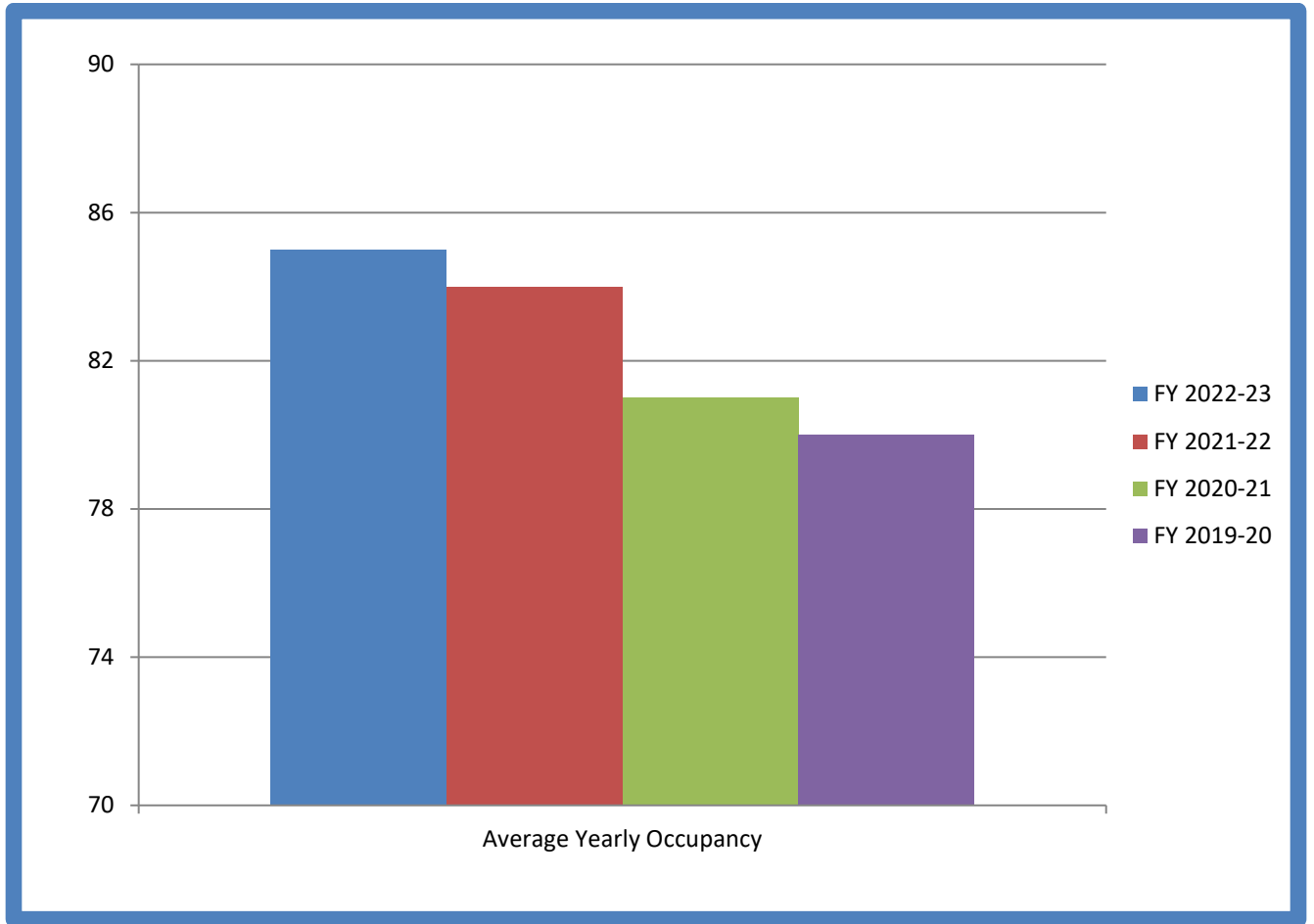
**To:** Honorable Mayor and City Council Members  
**Through:** George Garrett, City Manager  
**From:** Sean Cannon, Ports Director  
**Date:** October 10, 2023  
**Re:** FY 2022-2023 Year End Report

Revenue: City Marina saw \$1,106,642 in total revenue during FY 2022-2023. Moorings and dinghy dock customers exceeded last years revenue. A 6.5% increase from last fiscal year.





Occupancy: FY 2022-2023's average occupancy was 85%



**TOTAL TRANSIENT ARRIVALS FOR FY 2022-2023**

**\*IN-STATE VESSELS: 348**

**\*OUT-OF-STATE VESSELS: 266**

**\*FOREIGN VESSELS: 43**

**\*TOTAL VESSELS: 657**



CITY OF  
**MARATHON**, FLORIDA  
Ports Department

Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

---

We have had many new and returning customers this year who are becoming long-term residents. This year we have seen a steady occupancy of no lower than 65%. That's 147 out of 226 moorings that are occupied yearly. Transient vessels also increased this year. Marina staff was overwhelmed with vessels and people this year. Despite the crowded conditions, staff was able to manage the entire harbor's pump outs and keep up with customer demand.

The 2022-23 year brought the highest revenue the marina has seen to date. With the mooring and dinghy dock increase and including our CVA grant award, the marina grossed \$1,135,416. Staff is working to create a comprehensive C.I.P. for the future, with the help of some grants, which will include the replacement of the sea wall, a new dumpster enclosure, and new roof and gutters for the marina building.

Maintenance and repairs continue on the buildings, property, equipment, and mooring field and will go on throughout the next few months. The mooring field was inspected and are being repaired as needed, with some only requiring a new pickup line, and others needing several components replaced. The bath house and laundry room had its yearly preventative maintenance and all necessary repairs were completed. The docks and ramps were repaired and repainted. New lighting posts were installed in the gravel parking lot for better security and the recycling bins were repaired as needed. The new generator is also installed and awaiting final inspections and finishing touches.

The timing of necessary repairs with anticipated revenue looks to be coordinating well. Customers continue to be pleased with the service and atmosphere of the marina and its staff as well as the improvements being made around the marina. City Marina intends on maintaining the successful programs we have while constantly seeking ways to improve our efficiency and reduce our expenses in the years to come.