



COUNCIL AGENDA STATEMENT

Meeting Date: May 13, 2025

To: Honorable Mayor & Members of the City Council

From: James Muro, Fire Chief

Through: George Garrett, Chit Manager

Agenda Item: **Resolution 2025-46**, Approving A Contract With Safe Boat In An Amount Of \$476,557.07; Authorizing The Expenditure Of An Additional Amount Of Up To \$125,000 Above The Original Budgeted Amount Of \$375,000; Authorizing The City Manager To Execute The Agreement, And Expend Budgeted Funds; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

In 2024 the City of Marathon applied for and received a \$150,000 reimbursement Grant from the State of Florida to support the purchase of a Fire/EMS rescue boat to serve the needs of Monroe County.

Pursuant to the City's purchasing policies and the conditions of the Grant Agreement, four potential vendors were considered for this purchase of a and appropriate vessel that both met the essential needs of the Department and could be acquired at a reasonable cost.

The final two considerations were reviewed, detailed proposals were received, and the final decision being made in April of this year. This vessel will be used as an immediate deployable craft, kept at the City Marina, to allow the Department to assist in direct water rescue, respond to water-based medical events close to shore and partner with other Agencies to treat and transport incidents on the Gulf or Ocean-side of Marathon. This vessel will also be equipped to discharge water and foam for fire suppression operations at locations that are not accessible or best accessible from the water side, and fires that are on Boats anchored and offshore.

The City Council will need to authorize the additional amount of \$101,557.07 to cover the difference between the City's budget amount, the grant amount, and the total cost. We suggest that the additional amount be a not to exceed of \$125,000 in order to cover all contingencies.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	___	<u>X</u>
2. Other –Sewer Mandate	___	<u>X</u>

FISCAL NOTE:

The adopted FY25 Capital Infrastructure Budget includes appropriations of \$375,000 for this purchase.

RECOMMENDATION:

Approval of Resolution

Sponsored by: Garrett

**CITY OF MARATHON, FLORIDA
RESOLUTION 2025-46**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, APPROVING A CONTRACT WITH SAFE BOAT IN AN AMOUNT OF \$476,557.07; AUTHORIZING THE EXPENDITURE OF AN ADDITIONAL AMOUNT OF UP TO \$125,000 ABOVE THE ORIGINAL BUDGETED AMOUNT OF \$375,000; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT, AND EXPEND BUDGETED FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, in 2024 the City of Marathon applied for and received a \$150,000 reimbursement Grant from the State of Florida to support the purchase of a Fire/EMS rescue boat to serve the needs of Monroe County; and

WHEREAS, pursuant to the City's purchasing policies and the conditions of the Grant Agreement, four potential vendors were considered for this purchase of a and appropriate vessel that both met the essential needs of the Department and could be acquired at a reasonable cost; and.

WHEREAS, The final two considerations were reviewed, detailed proposals were received, and the final decision being made in April of this year; and

WHEREAS; the vessel will be used as an immediate deployable craft, kept at the City Marina, to allow the Department to assist in direct water rescue, respond to water-based medical events close to shore and partner with other Agencies to treat and transport incidents on the Gulf or Ocean-side of Marathon; and.

WHEREAS, the vessel will also be equipped to discharge water and foam for fire suppression operations at locations that are not accessible or best accessible from the water side, and fires that are on Boats anchored and offshore; and

WHEREAS, the City Council will need to authorize the additional amount of \$101,557.07 to cover the difference between the City's budget amount, the grant amount, and the total cost. We suggest that the additional amount be a not to exceed of \$125,000 in order to cover all contingencies; and

WHEREAS; approval of this Resolution is in the best interest of the City in protecting the health, safety, and welfare of the City,

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

Section 1. The foregoing recitals are true and correct and are hereby incorporated into

this Agreement.

Section 2. The purchase of a fire boat as identified in the attached documentation is authorized in the amount of \$476,557.07. The expenditure of an additional not to exceed amount of \$125,000 is hereby authorized. The City Manager is further authorized to sign necessary contracts for the purchase and to expend funds under the contract.

Section 3. This resolution shall take effect immediately upon its adoption and signature of both parties.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 13TH DAY OF MAY 2025

THE CITY OF MARATHON, FLORIDA

Lynn Landry, Mayor

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:

Diane Clavier, City Clerk

(City Seal)

APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:

Steve Williams, City Attorney

EXHIBIT ‘A”

PURCHASE ORDER REQUISITION

VENDOR NO. (A/P USE ONLY) _____

DATE April 15, 2025 DATE NEEDED ASAP

P.O. NO. _____

VENDOR Safe Boat

ADDRESS 1 8800 SW Barney White Rd

ADDRESS 2 _____

CITY Bremerton State WA 98312

AMOUNT OF PURCHASE \$476,557.07

ACCOUNT CODE: FUND _____ ACCOUNT NUMBER 001-7004-522-

DESCRIPTION OF REQUISITION:

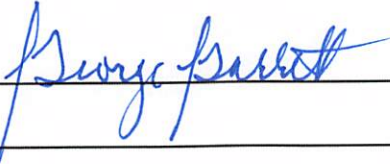
Safe Boat - MRF Marine Apparatus

JUSTIFICATION OF PURCHASE:

Essential response vehicle with fudning from state funds.

APPROVAL SIGNATURES

DEPARTMENT HEAD: 

CITY MANAGER: 

FINANCIAL APPROVAL

**SAFE Boats International**

8800 SW Barney White Rd
Bremerton, WA, 98312
t: (360) 674-7161 f: (360) 674-7149

Number: SBIQ1360

Date: Apr 11, 2025

Expiration Date: Jun 30, 2025

Salesperson: Scott Clanton

Quote Type: Boat Quote

GSA Contract# 47QSWA18D005J

Sold To:

City of Marathon Fire Rescue

James Muro

8900 Overseas Highway

Marathon, Florida, 33050
United StatesPhone 305-743-5266
Fax**Ship To:**

City of Marathon Fire Rescue

James Muro

8900 Overseas Highway

Marathon, Florida, 33050
United StatesPhone 305-743-5266
Fax

ACCT. NO.:
DATE: 4/15/25
SIGNATURE: *[Signature]*
Chief

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
1	336612	P05467	SAFE 29 Center Console	1	\$282,050.43	\$282,050.43

SAFE 29 Center Console Specifications

-Length Overall (LOA) (no engines): 31'-4"

-Length Overall (Meters): 9.5m

-Beam Overall (BOA): 10'

-Beam Overall (Meters): 3.1m

-Deadrise at Transom: 25 Deg

-Draft (engine trimmed up): 22"

-Max HP: 850

-Fuel Cap. (gal): 250

-Max Number of Persons: 26

-Seated Positions: 6

-Dry Weight: vessel, no engines, no fuel, no options, no liquids, no people,
no cargo, (approximate): 6,561 lbs

HULL & DECK

ACCT. NO.:
DATE: 4/16/2025
SIGNATURE: *[Signature]*
City Manager

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			<ul style="list-style-type: none"> -5/16" - 5086 bottom plate with SAFE Boats exclusive stringer system with angled transverse framing -Pressure tested air tight hull -Reinforced keel beaching plate -Stepped transom with speed shoe in bottom plate -Performance wings below collars for increased lift and stabilization while maneuvering -Fully welded performance lifting strakes -Self bailing decks with high volume scupper drains -Bow storage/anchor locker with aft facing door -Dual aft rigging locker system with topside access -Transom inspection hatch -Sacrificial hull anode(s) 			
			SUPER STRUCTURE			
			<ul style="list-style-type: none"> -Aluminum T-top with rain capture ring and down spouts to self-bailing deck -Safety glass windshield and side windows -Radar pod -Safety hand/grab rail system with black rubberized rail wrap 			
			CONSOLE & DASH			
			<ul style="list-style-type: none"> -Port side helm -OHIP - Over Head Instrument Panel 			
			SEATING, SEAT STORAGE & UPHOLSTERY			
			<ul style="list-style-type: none"> -Two (2) flip up seats with seat belts mounted on bolster storage box -Aft storage bolster with large aft facing gasketed aluminum doors 			
			COLLAR SYSTEM			
			<ul style="list-style-type: none"> -Patented 100% foam SAFE XDR-1 Extreme Duty Reinforced Collar System with black rubstrake -Available collar colors include: black, blue, gray, orange, green, red 			
			COATINGS, COVERINGS & LETTERING			
			<ul style="list-style-type: none"> -Black non-skid decks and gunnels -Black rubberized dash skid -Upholstered headliner 			
			TOWING, LIFTING & ATTACHMENT POINTS			
			<ul style="list-style-type: none"> -Six (6) 10" cast aluminum weld on cleats -Custom fabricated weld on pick eyes with SS inserts -Weld on bow eye with dual SS inserts -Weld on transom tie downs -Fore and aft tow posts with single SS cross pin -Motor guard/tow line guide 			
			ELECTRICAL SYSTEM & POWER GENERATION			

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			-House battery system 12VDC - one (1) marine grade battery with switch -Blue Sea 360 marine grade breaker system -Backlit switch panel with marine grade switches -Four (4) 12VDC power receptacles - two (2) on dash and two (2) on arch -Self-parking intermittent windshield wiper system with washer LIGHTING -LED navigation lights (running and anchor) -Independently controlled interior/exterior dimmable LED walkway lights -Red/white overhead dome light -Four (4) flood lights - one (1) port, one (1) starboard and two (2) aft deck -One (1) 12VDC rechargeable flashlight ELECTRONICS, NAVIGATION & COMMUNICATION -Magnetic compass w/ dimmable back-lighting -Navigation horn SAFETY, RESCUE & DIVING EQUIPMENT -Two (2) fire extinguishers -Life ring mount -Telescoping swim ladder mounted on outboard bracket FUEL SYSTEM -250 - gallon fuel tank with a formed bottom (1/4" - 5086)			
2	OPEN MARKET	P08509	Tariff Surcharge – SAFE 29 Center Console	1	\$11,509.16	\$11,509.16
3	OPEN MARKET	P07979	NSO - Vented Windscreen on SAFE TT. Includes: (1) Power Vented Windscreen.	1	\$2,337.43	\$2,337.43
4	336612	P01093	Seat Storage Locker In Front of Console. (CC/TT) Seat Storage Locker w/ Fabricated Lid in Front of Console on either Center Console or T-Top Models. Locker Lid has Gas Strut, SS Latches, and Non-Skid Surface. Includes Necessary Hardware and Installation.	1	\$2,372.49	\$2,372.49
5	OPEN MARKET	P06865	Remove Base Boat Seat on SAFE CCTT. Includes: Remove (2) SHOX 6300 Non Shock Mitigating.	1	(\$6,002.00)	(\$6,002.00)
6	336612	P06787	Allsalt Adjustable Footrest w/ 20" Tread, 6" Height Adjustment, 0 Deg Incline Mounted	2	\$1,402.35	\$2,804.70

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			Includes: (1) Allsalt Footrests with 20" Tread, 6" Height Adjustment and 0 Deg Incline Mounted, Necessary Hardware and Installation.			
7	336612	P06803	Allsalt 6300 Suspension Wide Seat, Height Adjust, 2" Wider Armrests, Black Upholstery.	2	\$7,203.60	\$14,407.20
			Includes: (1) Fold-Down 6300 Wide Seat Bucket with 8" Suspension Travel, Clear Anodized Aluminum Metal, Black Marine Grade Upholstery, Height Adjustment, 2" Wider Armrests, Lapbelt, Cup Holder			
8	336612	P01260	Bow Cover 1 Piece, 10' Wide.	1	\$1,568.64	\$1,568.64
			Severe Duty Padded Bow Cover for 10' Wide Hulls, 27' Through 38'. Includes Necessary Hardware and Installation.			
9	336612	P01345	SAFE 10ft Beam Boats Personnel Recovery Cutout	1	\$2,334.01	\$2,334.01
			Personnel recovery side plate and collar cutouts. Facilitates PIW recovery. Includes removable port and starboard inserts for use underway.			
10	OPEN MARKET	P01354	Black Rub-Strake	1	\$0.00	\$0.00
			Black Rub-Strake			
11	OPEN MARKET	P01272	Collar Color Red	1	\$0.00	\$0.00
			Collar Color Red			
12	336612	P01528	Black Rubberized Dash Skid	1	\$1,071.22	\$1,071.22
			Black Rubberized Dash Skid			
13	OPEN MARKET	P01566	Black Non-Skid	1	\$0.00	\$0.00
			Black Non-Skid			
14	OPEN MARKET	P01800	Black Rubberized Rail Wrap.	1	\$0.00	\$0.00
			Black Rubberized Rail Wrap.			
15	336612	P02290	110VAC Shore Power Kit - 3 Battery System w/ Pronautic	1	\$3,255.19	\$3,255.19

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			110VAC Shore Power Kit-(For Dual Engines w/ Single House Battery, No Generator). Kit Includes: 110vac 30amp Shore Inlet, Blue Seas 360 A/C Panel w/ Analog Volt Meter, GFCI Outlet w/ Cover, Isolation Transformer and 30A 125V 25' Shore Power Cord. One (1) Three (3) Bank ProNauticP Smart Charger Which Charges, Conditions, Maintains and Re-conditions. With automatic Dockside Power Supply Mode for 12 Volt DC Lighting and Appliances. Includes Necessary Hardware and Installation.			
16	336612	P02371	Custom Flood/Blue Light Switch Panel with (5) Toggle Switches.	1	\$717.75	\$717.75
			Custom Fabricated Five (5) Switch Panel with Toggle Switches for Flood Lights and Blue Law Enforcement Lights. Switches to be Arranged in a Diamond Shape Pattern. Forward Flood Lights Controlled by Top Switch, Aft Flood Lights Controlled by Bottom Switch, Port Floods Controlled by Port Switch, Starboard Floods Controlled by Starboard Switch, and All Blue Law Enforcement Lights Controlled by Middle Switch. Standard Flood Light Switches and Strobe Switch on OHIP Switch Panel to be Eliminated. (Flood Lights and Law Enforcement Lights Sold Separately.)			
17	336612	P02372	Upgrade to Dr LED "Kevin" 600+ Lumens LED Flood Lights.	1	\$1,198.82	\$1,198.82
			Upgrade From Standard SBI 55watt Halogen Flood Lights to Dr LED "Kevin" 8001344 600+ Lumens LED Flood Lights. Includes Necessary Hardware and Installation.			
18	336612	P02578	ACR RCL-100 LED Remote Control Searchlight, 220,000 CD, 12/24VDC.	1	\$1,996.63	\$1,996.63
			ACR RCL-100 LED Remote Control Searchlight, 220,000 CD, 12/24VDC. Includes: (1) ACR P/N 1951 RCL-100 LED Remote Control Searchlight with (1) Master Controller, (1) Wired Point Pad, Necessary Hardware and Installation.			
19	OPEN MARKET	P05988	Add (2) Aft Facing Dr. LED ""Kevin"" Flood Lights.	1	\$731.32	\$731.32
			Includes: (2) Dr. LED "Kevin" 8001344 600+ Lumens LED Flood Lights w/ Stainless Steel Brackets Installed Aft Facing, Dedicated On/Off Switch Located in Overhead Switch Panel, Necessary Hardware and Installation.			

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
20	336612	P02887	FLIR JCU1 PoE Injector Kit for FLIR M300 Series Cameras. Includes: (1) FLIR T70477 JCU1 PoE Injector Kit Consisting of: (1) Joystick Control Unit (JCU 1) with Weather Cover, (1) 25' and (1) 1' Shielded Ethernet Cable (RJ-45), (1) Power over Ethernet Injector, (1) Waterproof Coupler and Mounting Hardware.	1	\$1,401.61	\$1,401.61
21	336612	P02892	FLIR M364 Single Payload Stabilized 640 Thermal 24 Deg FoV Camera w/o JCU. Includes: (1) FLIR E70525 M364 Single Payload, Stabilized Thermal Camera (640 x 480, 30Hz, 24 Deg FoV) with Pan, Tilt and Electronic Zoom, (1) SBI Fabricated FLIR M300 Series Weld-On Riser Bracket Installed on Cabin Top, Necessary Hardware and Installation. FLIR Joystick Control Unit (JCU) Sold Separately.	1	\$14,520.91	\$14,520.91
22	336612	P02915	Garmin GMR Fantom 24 - 24"" Dome Radar w/ MotionScope Technology. Garmin GMR Fantom 24 - 24" Dome Radar with MotionScope Technology. Includes: (1) Garmin 010-01707-00 - GMR Fantom 24, 24", 40W Solid-State, Dome Radar with 20' to 48 Nautical Mile Detection Range, (1) 15m Power Cable, (1) 15m Network Cable, Necessary Hardware and Installation	1	\$2,919.59	\$2,919.59
23	336612	P02918	Garmin GMS10 Network Port Expander. Garmin GMS10 Network Port Expander. The "nerve center" of the network. Makes it easy to connect any combination of sensors and displays. Includes necessary hardware and installation.	1	\$340.66	\$340.66
24	336612	P02926	Garmin GPS 24xd NMEA 2000 Position Receiver & Antenna w/ Multi-Band GNSS & Heading. Includes: (1) Garmin 010-02316-10 GPS 24xd NMEA 2000 Position Receiver and Antenna with Multi-Band GNSS and Heading, Necessary Hardware and Installation.	1	\$434.00	\$434.00
25	336612	P02934	Garmin GPSMAP 8612 12" Touch HD Chartplotter w/ Preloaded HD Maps.	1	\$3,929.78	\$3,929.78

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			Includes: (1) Garmin 010-02092-50 GPSMAP 8612 12" HD Touchscreen Chartplotter with Preloaded BlueChart g3 US Coastal & LakeVu HD Maps, Necessary Hardware and Installation. (Transducer and External GPS Antenna Sold Separately).			
26	336612	P02935	Garmin GPSMAP 8612xsv 12"" Touch HD Chartplotter/Sonar Combo w/ Preloaded HD Maps.	1	\$3,963.99	\$3,963.99
			Includes: (1) Garmin 010-02092-03 GPSMAP 8612xsv 12" HD Touchscreen Chartplotter/Sonar Combo with Built-In Support for Sonar, Including Dual-Channel 1 kW Traditional CHIRP, CHIRP ClearVu and CHIRP SideVu Scanning Sonars Plus Built-In Support for Ultra High-Definition Scanning Sonar (No black Box Required), Preloaded BlueChart g3 US Coastal & LakeVu HD Maps, Necessary Hardware and Installation. (Transducer(s) and External GPS Antenna Sold Separately).			
27	336612	P02939	Garmin Plastic Thru-hull Mount Transducer w/ Depth & Temp (8-pin) - Airmar P319	1	\$410.52	\$410.52
			Garmin Plastic Thru-hull Mount Transducer with Depth & Temperature (8-pin) - Airmar P319. Includes Necessary Hardware and Installation.			
28	336612	P07830	Icom M510 EVO VHF Marine Transceiver w/ Shakespeare 5' Classic VHF Marine Band Antenna.	1	\$1,675.27	\$1,675.27
			Includes: (1) Icom IC-M510 EVO VHF Marine Transceiver, (1) Flush Mount Kit, (1) VHF Marine Band Antenna , (1) Heavy Duty S/S Ratchet Mount, (1) External VHF Speaker.			
29	336612	P07197	SS60 0 Degree SS 600W Thru-Hull Transducer	1	\$519.16	\$519.16
			Includes: (1) SS60 0 Degree SS 600W Thru-Hull Transducer, Necessary Hardware and Installation.			
30	336612	P06823	Canvas Enclosure forT-Top (SAFE)	1	\$2,977.98	\$2,977.98
			Full Canvas Enclosure for T-top Includes Roll Up Side and Aft Curtains Encapsulating T-Top. Available colors: Grey, Green or Black			
31	336612	P07567	Yamaha 350 DES	2	\$35,837.91	\$71,675.82

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			Includes: (1) Yamaha (Digital Shift & Throttle, and Digital Electric Steering) 350hp Engine, (1) SS Prop			
32	336612	P04573	Upgrade to Stainless Steel Steering Wheel.	1	\$169.45	\$169.45
			Upgrade to Schmidt Style Destroyer Stainless Steel Steering Wheel with Power Knob. Includes Necessary Hardware and Installation.			
33	336612	P07428	Yamaha Dual Engine Rigging, 150-450HP w/Digital Electric Controls	1	\$15,780.48	\$15,780.48
			Includes: (1) Dual Binnacle, (1) Display, (1) Electric Key Switch w/Safety Lanyard, (1) Steering Wheel, (1) Fuel Filter, and (1) Starting Battery.			
34	OPEN MARKET	P08593	Add Sea Chest with Valve and Cam Groove Connection to Aft Deck	1	\$3,900.84	\$3,900.84
			Includes: Modifications to Aft Deck to Add (1) Sea Chest with 3" ANSE Flanged Connection, (1) 3" SS Manual Butterfly Valve, (1) 3" Male Cam Lock Fitting, (1) 3" Cam Lock Cover.			
			Note: Portable Fire Pump and Discharge Hoses Sold Separately.			
35	OPEN MARKET	P08597	Add Forward Deck Fire System Discharge Manifold with Discharge Hose to Aft Deck Locker Fittings	1	\$11,749.47	\$11,749.47
			Includes: (1) Stainless Steel Discharge Manifold Mounted on Forward Locker, (1) Rig Tube Connecting Aft Deck Locker to Forward Deck Locker to Run Discharge Hose, (1) 3" Male Cam Lock Fitting, (1) 3" Cam Lock Cover.			
			Note: Does not include Fire Pump, Monitor or Nozzle.			
36	336612	P05408	Shipping Prep/Full Shrink Wrap	1	\$2,223.57	\$2,223.57
			Preparation for Shipping Includes: 1 Disconnect batteries from electrical system. 2 Secure loose gear to prevent shifting during shipment. 3 Secure boat to trailers. (If Applicable) 4 Secure equipment (e.g., motors, spotlight, etc.) as necessary to prevent movement during shipment.			

Line	GSA	Code	Description	Qty	Unit Price	Ext. Price
			5 Remove flammable liquids if required to comply with ocean transportation requirements.			
			6 Place Radome and antennas in lowered position.			
			7 Ensure no more than 10 gallons fuel remains in the fuel tanks.			
			8 Place boat cabin key in a secure "Hide"			
			9 Protective Shrink Wrap. (Covers Boat Down to Collar and Outboard Engines if Applicable)			
			Does not include actual Transportation Charges			

Subtotal	\$460,946.09
Tax	\$0.00
Shipping	\$15,610.98
Total	\$476,557.07

Quote includes shipping from Bremerton, WA to Marathon, FL. The Customer is responsible for offloading the boat and trailer from the transport trailer at the destination. Incoterms CIF (Cost, Insurance and Freight) applies.

40% Contract Award
30% Mid-Build
30% Delivery Acceptance

All payments due within 30 days of invoice.

Please contact Scott Clanton for any assistance regarding this quote
(360) 674-7161 ext 1037
(801) 530-3442 cell
sclanton@safeboats.com