



Memorandum

To: Honorable Mayor and City Council Members

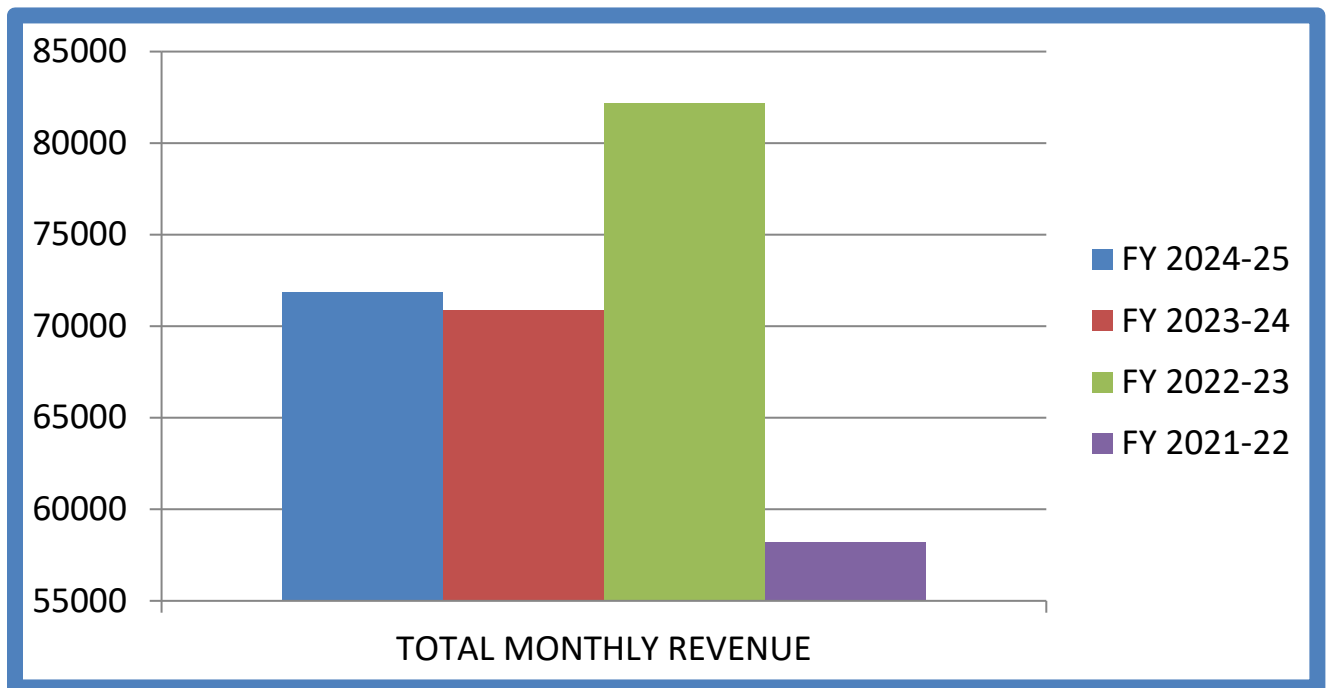
Through: George Garrett, City Manager

From: Sean Cannon, Ports Director

Date: October 14, 2025

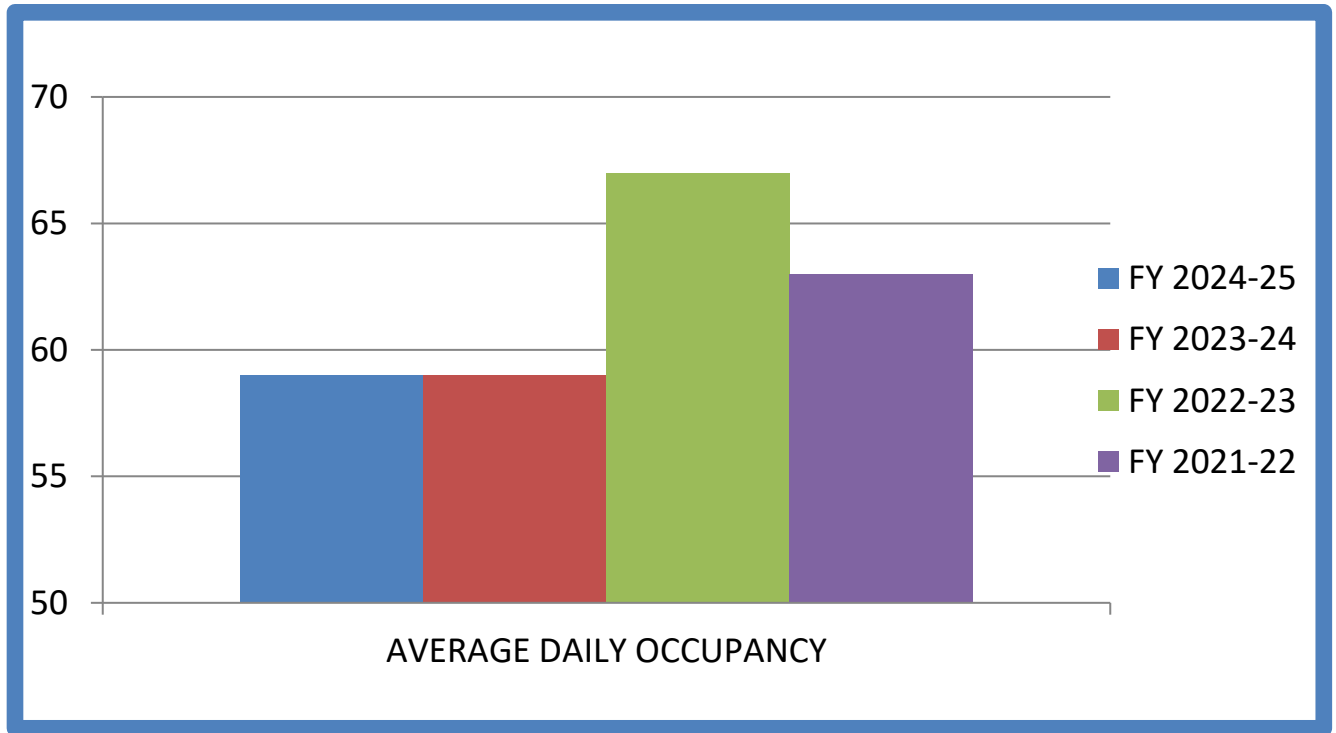
Re: September Monthly Report

Revenue: City Marina saw \$71,871 in total revenue for the month as of September.





Occupancy: September's average daily occupancy was 59%



TOTAL TRANSIENT ARRIVALS:

***IN-STATE VESSELS: 8**

***OUT-OF-STATE VESSELS: 5**

***FOREIGN VESSELS: 0**

***TOTAL VESSELS: 13**



News: We held our annual Customer Appreciation Day and it was a big success with many of our customers being very thankful for the event. There were several derelict boats removed from our harbor by FWC.



Projects: The mooring inspections was completed and affected systems were repaired as needed. There was no other ongoing projects as we focused on finishing current projects before the end of the fiscal year and in preparation for busy season.



CITY OF
MARATHON, FLORIDA
Ports Department

Latitude 24° 42' 33.8" N Longitude 81° 5' 29.1" W

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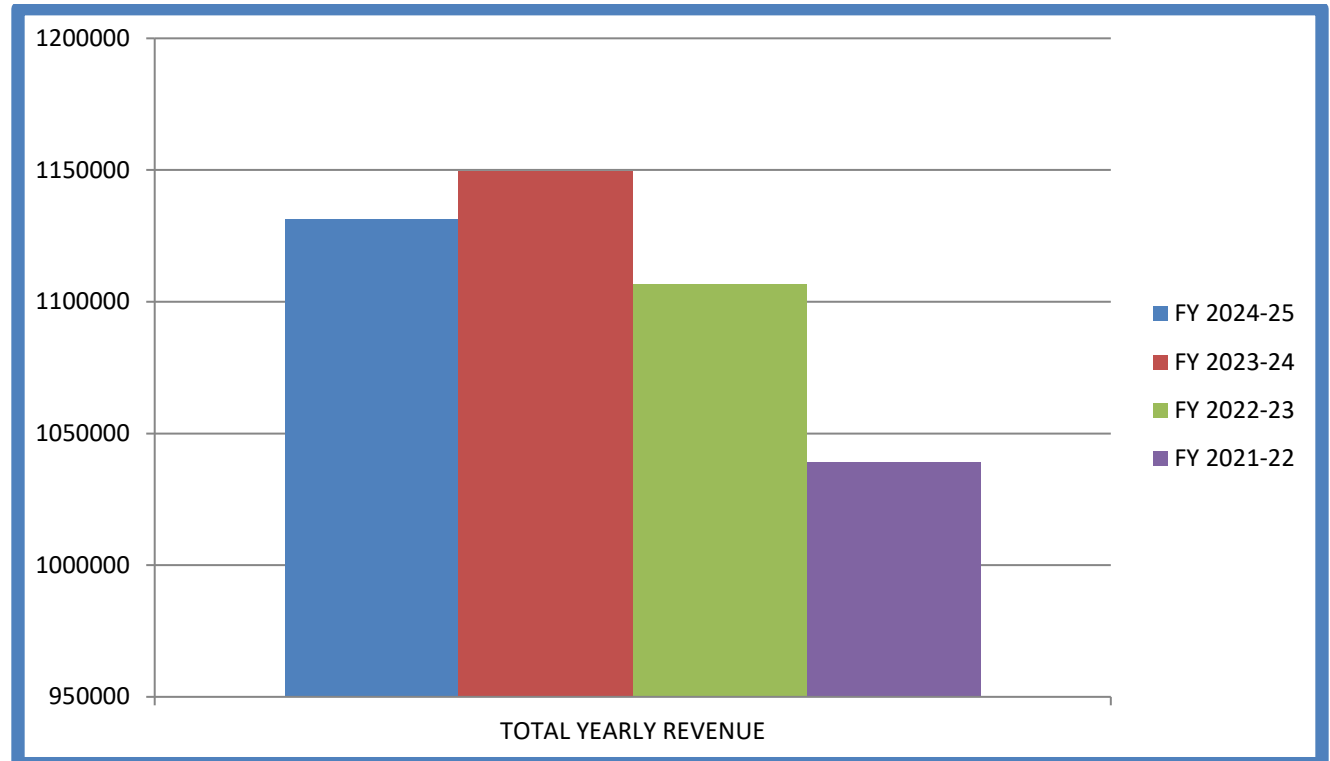
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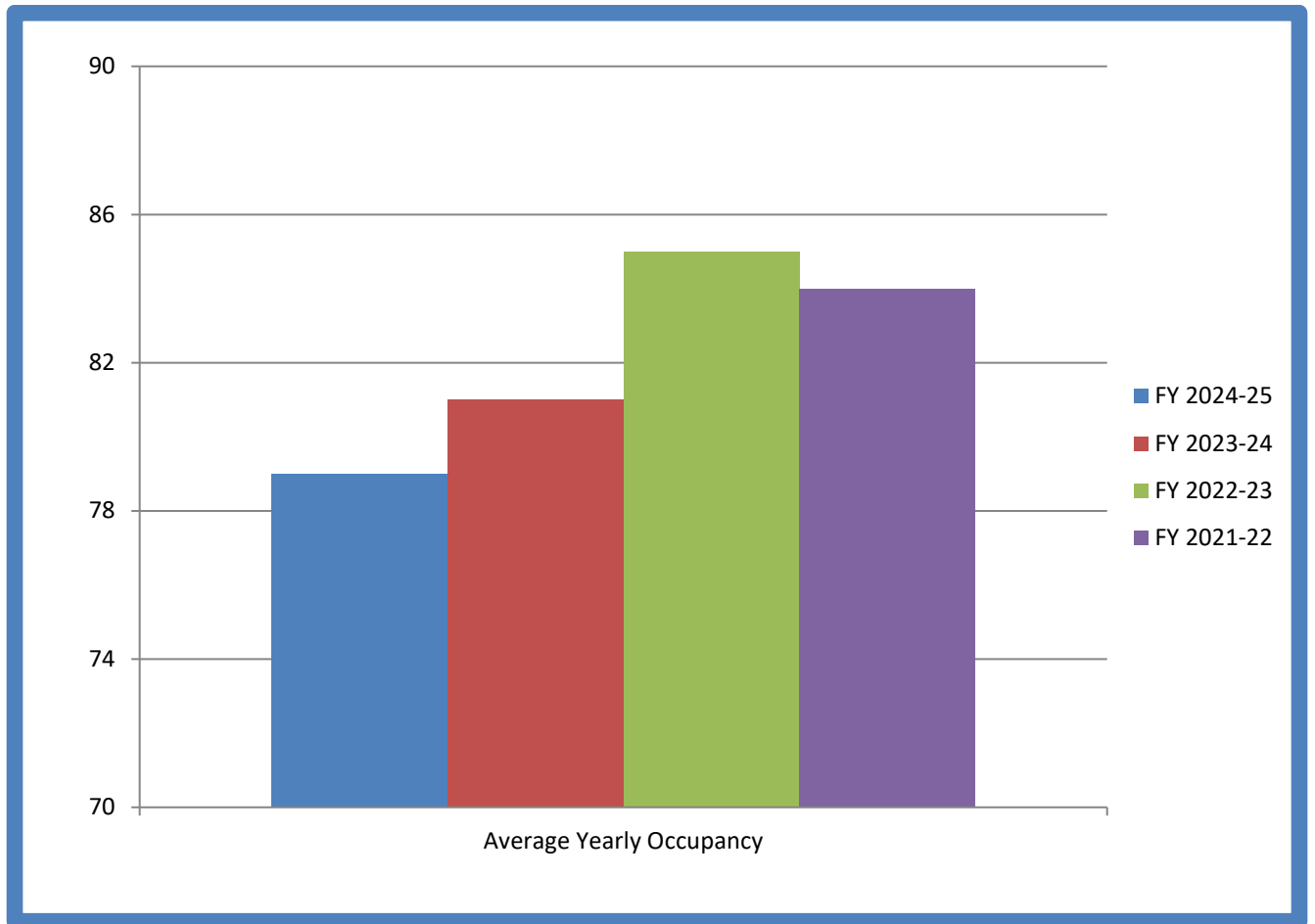
Re: FY 2024-2025 Year End Report

Revenue: City Marina saw \$1,131,291 in total revenue during FY 2024-2025. Natural disasters last year had a negative impact on revenue this year.





Occupancy: FY 2024-2025's average occupancy was 79%



TOTAL TRANSIENT ARRIVALS FOR FY 2024-2025

***IN-STATE VESSELS: 334**

***OUT-OF-STATE VESSELS: 237**

***FOREIGN VESSELS: 36**

***TOTAL VESSELS: 607**



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We have had many new transient customers this year. This year we have seen a steady occupancy of no lower than 58%. That's 134 out of 226 moorings that are occupied yearly. Marina staff was overwhelmed with vessels and people this year. Despite the crowded conditions, staff was able to manage the entire harbor's pump outs and keep up with customer demand.

The 2024-25 year earned over a million in revenue for the marina. With the mooring and dinghy dock customers and including our CVA grant award, the marina grossed \$1,157,943. Staff is working to create a comprehensive C.I.P. for the future, with the help of some grants, which will include the replacement of the sea wall, a new dumpster enclosure, and new roof and gutters for the marina building.

Maintenance and repairs continue on the buildings, property, equipment, and mooring field and will go on throughout the next few months. The mooring field was inspected and are being repaired as needed, with some only requiring a new pickup line, and others needing several components replaced. The bath house and laundry room had its yearly preventative maintenance and all necessary repairs were completed. The docks and ramps were repaired and repainted with non-skid paint. New sewer pumps were installed to replace the old outdated pumps. Our biggest project of the year was having the bumpout wall removed and installed a replacement flush wall. The first step of getting our seawall replaced. There were also several derelict boats removed from our harbor by FWC.

The timing of necessary repairs with anticipated revenue looks to be coordinating well. Customers continue to be pleased with the service and atmosphere of the marina and its staff as well as the improvements being made around the marina. City Marina intends on maintaining the successful programs we have while constantly seeking ways to improve our efficiency and reduce our expenses in the years to come.