

COUNCIL AGENDA STATEMENT

Meeting Date: August 11, 2026

To: Honorable Mayor and Council Members

From: Dan Saus, Utility Director

Through: Steve Williams, Interim City Manager



Agenda Item: **Resolution 2026-70**, Authorizing A “Sole-Source” Purchase Pursuant To The City’s Purchasing Policies And Procedures And Approving The Purchase from Airvac for spare vacuum collection system packages, In An Amount Not To Exceed \$147,909.60; Authorizing The City Manager To Enter Into Agreements In Connection Therewith, Appropriating And Expending Budgeted Funds; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

The City’s vacuum system continues to age, and we have the ability to purchase spare vacuum packages for our vacuum system. Due to the frequent replacement of aged parts and components, it is more cost-effective to purchase a larger quantity at once. This helps reduce overall freight costs, as multiple smaller orders tend to be more expensive and increase shipping costs. We expect this order to last the rest of this fiscal year.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other –Sewer Mandate	_____	_____

FISCAL NOTE:

Approval of the resolution will appropriate funds in the wastewater utility fund budget for this purchase.

RECOMMENDATION:

Approve Resolution

**Vacuum Technology
Systems**

October 23, 2024

To: City of Marathon

RE: AIRVAC SOLE SOURCE AGREEMENT 2025

Airvac, Inc.
4217 N. Old U.S. Highway 31
Rochester, IN 46975

Phone +1 800 AIRVAC9
info@airvac.com
www.airvac.com

Dear Madam or Sir,

This letter acknowledges products manufactured and distributed by Airvac, Inc. are proprietary and sole sourced. Thus, these products are manufactured, sold, and distributed exclusively by Airvac, Inc.

As a matter of importance, the Airvac design uses a unique two-phase, plug less vacuum sewerage transport system and certain of its components are protected by various United States patents. The patented Airvac system(s) and product(s) may not be used or sold without authorization by Airvac, Inc. The purchase of products from Airvac, Inc. and their use in accordance with Airvac specifications is an authorized use.

The use of non-Airvac replacement parts have shown to create reliability and dependability problems, as such, it is not recommended. By doing so, all product and other system related warranties will be void.

If you desire additional information, do not hesitate to contact us at anytime or visit our website at www.airvac.com. Thank you for your interest in Airvac and our product(s).

Respectfully,



Clint Hawn
CEO

Airvac, Inc.
4217 N Old US Highway 31
Rochester, IN 46975
info@airvac.com
www.airvac.com

Sponsored by: Williams

**CITY OF MARATHON, FLORIDA
RESOLUTION 2026-70**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING A “SOLE-SOURCE” PURCHASE PURSUANT TO THE CITY’S PURCHASING POLICIES AND PROCEDURES AND APPROVING THE PURCHASE FROM AIRVAC COLLECTION SYSTEM VACUUM PACKAGES, IN AN AMOUNT NOT TO EXCEED \$147,909.60; AUTHORIZING THE CITY MANAGER TO ENTER INTO AGREEMENTS IN CONNECTION THEREWITH, APPROPRIATING AND EXPENDING BUDGETED FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, pursuant to Ordinance 2015-04, the City adopted purchasing policies and procedures (the “Purchasing Policies and Procedures”) after determining that it was fiscally prudent and in the City’s best interest to adopt policies and procedures for City employees and officials regarding the acquisition and purchase of contractual services, equipment, goods, and other similar types of services; and

WHEREAS, the Purchasing Policies and Procedures allow the City Council to enter into contracts for materials, supplies, equipment, public improvements or services without competitive bidding by utilizing existing contract terms and prices entered into by other local, state or federal governmental authorities that followed a competitive bidding procedure leading to the award of the contract in question; and

WHEREAS, the City desires to take advantage of the Sole Source purchasing procedure, to purchase various Airvac vacuum packages in an amount not to exceed \$147,909.60.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council hereby authorizes the City Manager to enter into an agreement and expend budgeted funds on behalf of the City for the purchase of Airvac vacuum packages in an amount not to exceed \$147,909.60

Section 3. This resolution shall take effect immediately upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF
MARATHON, FLORIDA, THIS 11th DAY OF AUGUST, 2026.**

THE CITY OF MARATHON, FLORIDA

Mayor Lynny Del Gaizio

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:

Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE
AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**

Steve Williams, City Attorney



AIRVAC Inc
4217 N Old US Highway 31
Rochester IN 46975
United States

Quote
#QUO950
7/8/2026

Bill To

City of Marathon, Florida
9805 Overseas Highway
Marathon FL 33050
United States

Ship To

City of Marathon, Florida
10335 Overseas Hwy
Marathon FL 33050-3581
United States

TOTAL

\$147,909.60

Freight is not included in quote.
A handling fee will apply if shipping collect.

Customer #	Expires	Terms	WBS #	Currency	Shipping Method
10000670	8/7/2026	Net 30	US13MAR06P03	US Dollar	

Quantity	Item	Rate	Amount
24	VP4830WTA 1 PC PIT PACK, 6.5' 1 PC PIT PACK, 6.5'	\$2,807.00	\$67,368.00
24	VP4830WTB VALVE/BREATHER - 1PC 6.5' PIT VALVE/BREATHER - 1PC 6.5' PIT	\$2,123.00	\$50,952.00
24	VPFLEXHOSE 3"VALVE PIT FLEX HOSE 3"VALVE PIT FLEX HOSE	\$186.80	\$4,483.20
24	PVC3CAP 3" SCH 40 PVC-DWV PLASTIC CAP 3" SCH 40 PVC-DWV PLASTIC CAP	\$23.40	\$561.60
48	GROM4B GROMMET, 4" WITH .55 GAP GROMMET, 4" WITH .55 GAP	\$13.90	\$667.20
24	CICLID-SEAL-US CAST IRON LID W/SEAL, USF CAST IRON LID W/SEAL, USF	\$399.00	\$9,576.00
24	CICFRAME-US CAST IRON COVER (FRAME ONLY) USF CAST IRON COVER (FRAME ONLY) USF	\$223.30	\$5,359.20
24	GROM6B GROMMET, 6" WITH .55 GAP GROMMET, 6" WITH .55 GAP	\$27.70	\$664.80
24	AT1000-1 6" AIR TERM, SANDSTONE, W/DOOR 6" AIR TERM, SANDSTONE, W/DOOR	\$344.90	\$8,277.60

Subtotal \$147,909.60

Tax \$0.00

Total \$147,909.60



QUO950



AIRVAC Inc

4217 N Old US Highway 31
Rochester IN 46975
United States

Quote
#QUO950
7/8/2026

Airvac, Inc., on behalf of its designated affiliates and subsidiaries (such term shall include any subsidiary, division or affiliate of Airvac, Inc. as designated [hereinafter Airvac]) will furnish requested equipment, materials or service (hereinafter Goods) to buyer. Such provision shall be governed by Airvac's terms and conditions published at: www.airvac.com/en/terms-and-conditions and/or that are forwarded with the order request [hereinafter Terms]. These Terms shall control and govern all transactions between Buyer and Airvac, whether under subsequent verbal and/or written requests, unless subject to an express, duly executed agreement which is not a pre-printed form) for the particular subject matter effective either upon buyer signing the Terms or order confirmation or quote, or upon Airvac shipping the Goods or otherwise commencing performance, whichever occurs first. The Terms, together with the specifications, drawings and other requirements specified, constitutes the entire agreement between the parties, and all prior negotiations are proposals related thereto are superseded and of no effect. Any written confirmation by buyer containing additional or different terms from the Terms shall be of no effect, unless Airvac expressly agrees, in writing, to such additional or different terms.



QUO950