

Sponsored by: Garrett

**CITY OF MARATHON  
RESOLUTION 2024-12**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA APPROVING A PURCHASE PURSUANT TO THE CITY'S PURCHASING POLICIES AND PROCEDURES OF AT LEAST TWO VEHICLES IN AN AMOUNT NOT TO EXCEED \$106,800 AND UP TO FOUR VEHICLES IN AN AMOUNT NOT TO EXCEED \$213,600; AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE PURCHASE AGREEMENTS; APPROPRIATING AND EXPENDING FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, pursuant to Ordinance 2014-15, the City adopted purchasing policies and procedures (the "Purchasing Policies and Procedures") after determining that it was fiscally prudent and in the City's best interest to adopt policies and procedures for City employees and officials regarding the acquisition and purchase of contractual services, equipment, goods, and other similar types of services; and

**WHEREAS**, the Purchasing Policies and Procedures allow the City Council to enter into contracts for materials, supplies, equipment, public improvements or services without competitive bidding by utilizing existing contract terms and prices entered into by other local, state or federal governmental authorities that followed a competitive bidding procedure leading to the award of the contract in question; and

**WHEREAS**, the City desires to take advantage of the State of Florida Contract No. 2024 091521-NAF & 06 through Sourcewell (formerly NJPA) and Alan Jay Fleet Sales; and the Florida Sheriffs Association Contract Bid No. FSA23-VEL31.0 through Terry Taylor's Deland Nissan, Inc. who have identified available vehicles that are suitable for the operations of the City.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:**

**Section 1.** The above recitals are true and correct and incorporated herein.

**Section 2.** The purchase quotes are attached as Exhibit "A" and are hereby approved. The City Manager is authorized to execute the purchase agreements for at least 2 vehicles in an amount not to exceed \$106,800 and up to 4 vehicles in an amount not to exceed \$213,600.

**Section 3.** This resolution shall take effect immediately upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON,  
FLORIDA, THIS 9<sup>TH</sup> DAY OF JANUARY, 2024.**

**THE CITY OF MARATHON, FLORIDA**

  
\_\_\_\_\_  
Robyn Still, Mayor

AYES: Gonzalez, Landry, Smith, Still  
NOES: Matlock  
ABSENT: None  
ABSTAIN: None

**ATTEST:**

  
\_\_\_\_\_  
Diane Clavier, City Clerk  
(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE CITY  
OF MARATHON, FLORIDA ONLY:**

  
\_\_\_\_\_  
Steve Williams, City Attorney



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)

DIRECT 863-402-4234

WWW.ALANJAY.COM

50861-2

Corporate Office 2003 U.S. 27 South Sebring, FL 33870

MOBILE 863-273-1105

Mailing Address

P.O. BOX 9200 Sebring, FL 33871-9200

FAX 863-402-4221

ORIGINAL QUOTE DATE  
12/8/2023

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
12/8/2023

REQUESTING AGENCY **MARATHON, CITY OF**

CONTACT PERSON **TED LOZIER**

EMAIL [lozier@ci.marathon.fl.us](mailto:lozier@ci.marathon.fl.us)

PHONE

305-289-4135

MOBILE

FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL	TK20743 1SA	MSRP	\$50,900.00
	2024 GMC SIERRA 2500HD CREW CAB 4WD 6.5' BED WORK TRUCK		
CUSTOMER ID	<b>SUBJECT TO GM ALLOCATION AVAILABLE FIRST COME FIRST SERVE</b>	NJPA PRICE	\$48,520.00

Bed Length **6.5' BED**

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
GAZ	Summit White	\$0.00
H2G	Jet Black, Vinyl seat trim	\$0.00
L8T	Engine, 6.6L V8	\$0.00
MKM	Transmission, Allison 10-Speed automatic	\$0.00
1SA	OPTIONS Pro Preferred Equipment Group	\$0.00
AKO	Glass, deep-tinted	\$0.00
AZ3	Seats, front 40/20/40 split-bench	\$0.00
C49	Defogger, rear-window electric	\$0.00
DBG	Mirrors, outside power-adjustable vertical trailing	\$0.00
FE9	Emissions, Federal requirements	\$0.00
GT4	Rear axle, 3.73 ratio	\$0.00
IOR	Audio system, GMC Infotainment System with 7" diagonal color touch-screen	\$0.00
JGD	GVWR, 10,450 lbs. (4740 kg)	\$0.00
JL1	Trailer brake controller, integrated	\$275.00
K34	Cruise control, steering wheel-mounted	\$0.00
KC9	Power outlet, bed mounted, 120-volt	\$0.00
KI4	Power outlet, Instrument panel, 120-volt	\$225.00
PCI	Convenience Package	\$1,135.00
PYN	Wheels, 17" (43.2 cm) painted steel, Silver	\$0.00
QHQ	Tires, LT245/75R17E all-season, blackwall	\$0.00
QTS	Tailgate, gate function manual with EZ Lift	\$0.00
UF2	LED Cargo Area Lighting	\$0.00
VK3	License plate kit, front, Incandescent lighting	\$0.00
RVQ	LPD, Black tubular assist steps, 6" rectangular	\$790.00
ZHQ	Tire, spare LT245/75R17E all-season, blackwall	\$0.00
	<b>FACTORY OPTIONS</b>	<b>\$2,425.00</b>

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com**

CONTRACT OPTIONS	DESCRIPTION	
3BLS	3rd brake light safety pulse (Pulses 3rd brake light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$205.00
TT SEAT COVERS 2	TIGER TOUGH HD SEAT COVERS FOR FIRST AND SECOND ROWS.	\$795.00
HD SOB LG	HD Scorpion spray on bed liner (long bed) under rail.	\$830.00
WTF CRW	Weather Tech floor liner system for crew cab pick-up trucks.	\$270.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
DTF 4 TRK	Deep tint film installed on four doors and back glass for extended/crew cab pickups.	\$290.00
<b>CONTRACT OPTIONS</b>		<b>\$2,390.00</b>

TRADE IN

**YES WE TAKE TRADE IN. ASK ABOUT MUNICIPAL FINANCING**

**TOTAL COST**

**\$53,335.00**  
\$0.00

**TOTAL COST LESS TRADE IN(S)**

**QTY 1**

**\$53,335.00**

Estimated Annual payments for 60 months paid in advance: \$11,944.85

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

**ORDERED UNIT VIN: [RF292458]**

VEHICLE QUOTED BY

**ASHLEE WILSON**

**GOVERNMENT ACCOUNT MANAGER [Ashlee.Wilson@AlanJay.com](mailto:Ashlee.Wilson@AlanJay.com)**

*"I Want to be Your Fleet Provider"*

*I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.*

# ALAN JAY FLEET SALES



Awarded Contract

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Quote  
50862-2

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Sebring, FL 33870

MOBILE 863-273-1105

Mailing Address

P.O. BOX 9200  
Sebring, FL 33871-9200

FAX 863-402-4221

ORIGINAL QUOTE DATE  
12/8/2023

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
12/8/2023

REQUESTING AGENCY **MARATHON, CITY OF**

CONTACT PERSON **TED LOZIER**

EMAIL [lozliert@ci.marathon.fl.us](mailto:lozliert@ci.marathon.fl.us)

PHONE

305-289-4135

MOBILE

FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL

CK10543 1WT

MSRP

\$45,800.00

2024 CHEVY SILVERADO 1500 CREW CAB 4WD 5.5' BED WORK TRUCK  
147"WB

**CUSTOMER ID**

NJPA PRICE

\$44,438.00

BED LENGTH

5.5' BED

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

FACTORY OPTIONS	DESCRIPTION	
GAZ	Summit White	\$0.00
H2G	Jet Black, Vinyl seat trim	\$0.00
L84	Engine, 5.3L EcoTec3 V8	\$1,595.00
MHT	Transmission, 10-speed automatic, electronically controlled	\$0.00
1WT	OPTIONS Work Truck Preferred Equipment Group	\$0.00
AKO	Glass, deep-tinted	\$0.00
AZ3	Seats, front 40/20/40 split-bench	\$0.00
C49	Defogger, rear-window electric	\$0.00
CSY	GVWR, 7100 lbs. (3221 kg)	\$0.00
CTT	Hitch Guidance	\$0.00
DLF	Mirrors, outside heated power-adjustable	\$0.00
FE9	Emissions, Federal requirements	\$0.00
G80	Auto-locking rear differential	\$395.00
GU5	Rear axle, 3.23 ratio	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$275.00
JL1	Trailer brake controller, integrated	\$0.00
K34	Cruise control, electronic	\$0.00
KC4	Cooling, external engine oil cooler	\$0.00
KNP	Cooling, auxiliary external transmission oil cooler	\$0.00
KW7	Alternator, 170 amps	\$0.00
PCV	WT Convenience Package	\$795.00
QBN	Tires, 255/70R17 all-season, blackwall	\$0.00
Q8R	Tire, spare 255/70R17 all-season, blackwall	\$0.00
RD6	Wheels, 17" x 8" (43.2 cm x 20.3 cm) Ultra Silver painted steel	\$0.00
VK3	License plate kit, front	\$0.00
RVS	4" BLACK TUBULAR ASSIST STEPS	\$745.00
Z82	Trailer Package	\$425.00
<b>FACTORY OPTIONS</b>		<b>\$4,230.00</b>

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

CONTRACT OPTIONS	DESCRIPTION	
TT SEAT COVERS 2	TIGER TOUGH HD SEAT COVERS FOR FIRST AND SECOND ROWS.	\$795.00
HD SOB SH	HD Scorpion spray on bed liner (short bed) under rail.	\$735.00
WTF CRW	Weather Tech floor liner system for crew cab pick-up trucks.	\$270.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
TEMP	TEMPORARY TAG	\$0.00
DTF 4 TRK	Deep tint film installed on four doors and back glass for extended/crew cab pickups.	\$290.00
<b>CONTRACT OPTIONS</b>		<b>\$2,090.00</b>

TRADE IN

TOTAL COST

\$50,758.00

YES WE TAKE TRADE INS \*\*\* ASK ABOUT MUNICIPAL FINANCING \*\*\*

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

1

\$50,758.00

Estimated Annual payments for 60 months paid in advance: \$11,367.70

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

**ORDERED UNIT VIN: [VIN NA]**

VEHICLE QUOTED BY

ASHLEE WILSON

GOVERNMENT ACCOUNT MANAGER [Ashlee.Wilson@AlanJay.com](mailto:Ashlee.Wilson@AlanJay.com)

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Mailing Address

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ORIGINAL QUOTE DATE  
12/8/2023

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
12/8/2023

REQUESTING AGENCY **MARATHON, CITY OF**

CONTACT PERSON **TED LOZIER**

EMAIL [lozier@ci.marathon.fl.us](mailto:lozier@ci.marathon.fl.us)

PHONE

305-289-4135

MOBILE

FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL **TK10743 1SA** MSRP **\$47,000.00**

**2024 GMC SIERRA 1500 CREW CAB 4WD 6.5' BED WORK TRUCK 157" WB**

**CUSTOMER ID**

NJPA PRICE **\$45,110.00**

BED LENGTH

**6.5' BED**

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

**FACTORY OPTIONS**

**DESCRIPTION**

FACTORY OPTIONS	DESCRIPTION	PRICE
GAZ	Summit White	\$0.00
H2G	Jet Black, Vinyl seat trim	\$0.00
L84	Engine, 5.3L EcoTec3 V8	\$1,595.00
MHT	Transmission, 10-speed automatic, (Column shifter) electronically controlled	\$0.00
1SA	OPTIONS Pro Preferred Equipment Group	\$0.00
5H1	Key equipment, two additional key fobs	\$45.00
AKO	Glass, deep-tinted	\$0.00
AZ3	Seats, front 40/20/40 split-bench	\$0.00
C49	Defogger, rear-window electric	\$0.00
CSY	GVWR, 7100 lbs. (3221 kg)	\$0.00
CTT	Hitch Guidance	\$0.00
DLF	Mirrors, outside heated power-adjustable	\$0.00
FE9	Emissions, Federal requirements	\$0.00
G80	Auto-locking rear differential	\$395.00
GU5	Rear axle, 3.23 ratio	\$0.00
IOR	Audio system, GMC Infotainment System with 7" diagonal color touch-screen, AM/FM stereo	\$0.00
JL1	Trailer brake controller, integrated	\$275.00
K34	Cruise control, steering wheel-mounted	\$0.00
KC4	Cooling, external engine oil cooler	\$0.00
KNP	Cooling, auxiliary external transmission oil cooler	\$0.00
KW7	Alternator, 170 amps	\$0.00
PCI	Convenience Package	\$1,070.00
QBN	Tires, 255/70R17 all-season, blackwall	\$0.00
QBR	Tire, spare 255/70R17 all-season, blackwall	\$0.00
QTS	Tailgate, gate function manual with EZ Lift	\$0.00
RD6	Wheels, 17" x 8" (43.2 cm x 20.3 cm) painted steel, Silver	\$0.00
RVQ	LPO, Black tubular assist steps, 6" rectangular	\$850.00
UF2	LED Cargo Area Lighting	\$0.00
VK3	License plate kit, front	\$0.00
Z82	Trailer Package	\$395.00

**FACTORY OPTIONS \$4,625.00**

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com**

CONTRACT OPTIONS	DESCRIPTION	
TT SEAT COVERS 2	TIGER TOUGH HD SEAT COVERS FOR FIRST AND SECOND ROWS.	\$795.00
HD SOB SH	HD Scorpion spray on bed liner (short bed) under rail.	\$735.00
WTF CRW	Weather Tech floor liner system for crew cab pick-up trucks.	\$270.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
DTF 4 TRK	Deep tint film installed on four doors and back glass for extended/crew cab pickups.	\$290.00
<b>CONTRACT OPTIONS</b>		<b>\$2,090.00</b>

TRADE IN **TOTAL COST** \$51,825.00

YES WE TAKE TRADE INS. ASK ABOUT MUNICIPAL FINANCING.

**TOTAL COST LESS TRADE IN(S) QTY 1 \$51,825.00**

Estimated Annual payments for 60 months paid in advance: \$11,606.67  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **ASHLEE WILSON** GOVERNMENT ACCOUNT MANAGER [Ashlee.Wilson@AlanJay.com](mailto:Ashlee.Wilson@AlanJay.com)

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ORIGINAL QUOTE DATE  
12/8/2023

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
12/8/2023

REQUESTING AGENCY **MARATHON, CITY OF**

CONTACT PERSON **TED LOZIER**

EMAIL [lozier@ci.marathon.fl.us](mailto:lozier@ci.marathon.fl.us)

PHONE

305-289-4135

MOBILE

FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL **TC10543 1SA** MSRP **\$43,400.00**  
**2024 GMC SIERRA 1500 CREW CAB 2WD 5.5' BED WORK TRUCK 147" WB**

**CUSTOMER ID** NJPA PRICE **\$42,109.00**

BED LENGTH

**6.5' BED**

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

GAZ	Summit White	\$0.00
H2G	Jet Black, Vinyl seat trim	\$0.00
L84	Engine, 5.3L EcoTec3 V8	\$1,595.00
MHT	Transmission, 10-speed automatic, (Column shifter) electronically controlled	\$0.00
1SA	OPTIONS Pro Preferred Equipment Group	\$0.00
SH1	Key equipment, two additional key fobs	\$45.00
AKO	Glass, deep-tinted	\$0.00
AZ3	Seats, front 40/20/40 split-bench	\$0.00
C49	Defogger, rear-window electric	\$0.00
CSH	GVWR, 6900 lbs. (3130 kg)	\$0.00
CTT	Hitch Guidance	\$0.00
DLF	Mirrors, outside heated power-adjustable	\$0.00
FE9	Emissions, Federal requirements	\$0.00
G80	Auto-locking rear differential	\$395.00
GUS	Rear axle, 3.23 ratio	\$0.00
IOR	Audio system, GMC Infotainment System with 7" diagonal color touch-screen, AM/FM stereo	\$0.00
JL1	Trailer brake controller, integrated	\$275.00
K34	Cruise control, steering wheel-mounted	\$0.00
KC4	Cooling, external engine oil cooler	\$0.00
KNP	Cooling, auxiliary external transmission oil cooler	\$0.00
KW7	Alternator, 170 amps	\$0.00
PCI	Convenience Package	\$1,070.00
QBN	Tires, 255/70R17 all-season, blackwall	\$0.00
QBR	Tire, spare 255/70R17 all-season, blackwall	\$0.00
QT5	Tailgate, gate function manual with EZ Lift	\$0.00
RD6	Wheels, 17" x 8" (43.2 cm x 20.3 cm) painted steel, Silver	\$0.00
RVQ	LPO, Black tubular assist steps, 6" rectangular	\$850.00
UF2	LED Cargo Area Lighting	\$0.00
VK3	License plate kit, front	\$0.00
Z82	Trailer Package	\$395.00
<b>FACTORY OPTIONS</b>		<b>\$4,625.00</b>

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

CONTRACT OPTIONS	DESCRIPTION	
TT SEAT COVERS 2	TIGER TOUGH HD SEAT COVERS FOR FIRST AND SECOND ROWS.	\$795.00
HD SOB SH	HD Scorpion spray on bed liner (short bed) under rail.	\$735.00
WTF CRW	Weather Tech floor liner system for crew cab pick-up trucks.	\$270.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
DTF 4 TRK	Deep tint film installed on four doors and back glass for extended/crew cab pickups.	\$290.00
<b>CONTRACT OPTIONS</b>		<b>\$2,090.00</b>

TRADE IN		<b>TOTAL COST</b>	<b>\$48,824.00</b>
	<div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">                 YES WE TAKE TRADE INS <small>ASK ABOUT MUNICIPAL FINANCING</small> </div>		\$0.00
	<b>TOTAL COST LESS TRADE IN(S)</b>	<b>QTY</b>	<b>1</b>
			<b>\$48,824.00</b>

Estimated Annual payments for 60 months paid in advance: \$10,934.57  
 Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **ORDERED UNIT VIN: [VIN NA]**

VEHICLE QUOTED BY **ASHLEE WILSON** GOVERNMENT ACCOUNT MANAGER [Ashlee.Wilson@AlanJay.com](mailto:Ashlee.Wilson@AlanJay.com)

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 I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
 I am always happy to be of assistance.

**FLORIDA SHERIFFS ASSOC CONTRACT**

Terry Taylor's DELAND NISSAN Inc.  
 2600 SOUTH WOODLAND BLVD  
 DELAND, FL 32720  
 Ph: 386-734-3003  
 Fax: 386-734-5743  
 Cell 386-801-4187

**Attention:** Gerard Roussin  
**To:** City of Marathon  
**Phone #:** 305-289-4107  
**Fax #:** 305-743-3667  
**Re:** Building Dept Truck  
**E-mail:** roussing@ci.marathon.fl.us  
**Bid #:** FSA23-VEL31.0  
**District:** Southern

**From:** Howard Williams  
**E-mail:** howardwilliams@cfl.rr.com  
**Pages:** 1  
**Date:** 12/5/2023

**Item:** #123  
**Model #:** 38314

Order Code	Description	Price
Base	4 Door Crew Cab Pickup Truck-4x2 Nissan Titan SV Crew	\$43,332.00
Credit Delete	Credit for 2023 model Titan S Crew Cab to reduce price to \$37,990, 2023 Contract Southern District base price	(\$5,342.00)
L94	Floor Mats - All Season Rubber	\$ 188.00
Spray Bed	Spray-on bedliner (Rhino, Line-X or approved equivalent) Dealer installed	\$ 795.00
Running Brds	Running boards Dealer Installed	\$ 990.00
Dark tint	Dealer installed darkest legal tint Front door glass	\$ 197.00
Extend Warranty	Bumper to Bumper 5 Yr/100,000 Mile Warranty; Contact dealer for Complete details	STD

**Total Vehicle Quote: \$ 40,160.00**