

COUNCIL AGENDA STATEMENT



Meeting Date: September 21, 2023
To: Honorable Mayor and City Council Members
From: Paul Davis, Parks Director
Through: George Garrett, City Manager

Agenda Item: **Resolution 2023-87**, Waiving the City’s Purchasing Policies and Approving The Purchase And Installation Of Security Equipment From Essential Net Solutions For Community Park In An Amount Not To Exceed \$41,456.85; Authorizing The City Manager To Enter Into An Agreement In Connection Therewith, Expending Budgeted Funds; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

The City of Marathon contracts with Essential Net Solutions (“ENS”) to provide technology consulting and support services. The City would like to improve the security equipment at Community Park. This equipment will help to provide a safe and secure environment at the park. This purchase was not put out to bid, therefore staff is asking for a waiver of the purchasing policy.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other _____	_____	_____
3. Not applicable _____		

FISCAL NOTE:

The adopted FY23-24 Parks and Recreation Budget includes appropriations of \$50,000 for security equipment at the parks.

RECOMMENDATION:

Approval

**CITY OF MARATHON, FLORIDA
RESOLUTION 2023-87**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, WAIVING THE CITY'S PURCHASING POLICIES AND APPROVING THE PURCHASE AND INSTALLATION OF SECURITY EQUIPMENT FROM ESSENTIAL NET SOLUTIONS FOR COMMUNITY PARK, IN AN AMOUNT NOT TO EXCEED \$41,456.85; AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT IN CONNECTION THEREWITH, EXPENDING BUDGETED FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, pursuant to Resolution 2022-28, the City contracted with Essential Net Solutions ("ENS") to provide technology consulting and support services; and

WHEREAS, the City wishes to utilize ENS for the purchase and installation of security equipment at Community Park.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:

Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council hereby waives the City's policies and authorizes the City Manager to enter into an agreement and expend budgeted funds on behalf of the City for the purchase and installation of security equipment at Community Park in an amount not to exceed \$41,456.85.

Section 3. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 21st DAY OF SEPTEMBER, 2023.

THE CITY OF MARATHON, FLORIDA

Luis Gonzalez, Mayor

AYES:
NOES:
ABSENT:
ABSTAIN:

ATTEST:

Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE
AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**

Steve Williams, City Attorney

Emailed
8/29/23

PURCHASE ORDER REQUISITION

VENDOR NO. _____

DATE June 28, 2023 DATE NEEDED 6/28/23

VENDOR Essential Net Solutions(ENS) SHIP TO: City of Marathon - Parks and Rec

ADDRESS 1 2301 W. Eau Gallie Blvd. Ste. 104 9805 Overseas Hwy.

ADDRESS 2 Melbourne, FL 32935 Marathon, FL 33050

AMOUNT OF PURCHASE \$41,456.85

ACCOUNT NUMBER 001-5006-572-316

DESCRIPTION OF REQUISITION:
Camera System equipment and installation - Community Park

APPROVAL SIGNATURES

DEPARTMENT HEAD: _____  8/29/23

CITY MANAGER: _____  8/29/23

FINANCIAL APPROVAL _____

Purchase order #

Date Processed:

COUNCIL AGENDA STATEMENT



Meeting Date: September 12, 2023
To: Honorable Mayor and City Councilmembers
From: Paul Davis, Parks and Recreation Director
Through: George Garrett, City Manager

Agenda Item: **Resolution 2023-XX**, Approving Replacement Camera/Security System Equipment At Community Park; Authorizing The City Manager To Execute A Contract With Essential Net Solution (ENS) Expend Budgeted Funds In The Amount Of \$41,456.85; And Providing For An Effective Date.

BACKGROUND & JUSTIFICATION:

Currently, we do not have any working camera/security system at the Community Park. This camera/security system will provide us with the coverage we need to provide a safe and secure environment for our staff, residents and visitors who come to the park. We are requesting approval by the City Council to have Essential Net Solutions (ENS) purchase and install the equipment at the Community Park in the amount of \$41,456.85.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	<u>XX</u>	<u> </u>
2. Other _____	<u> </u>	<u> </u>
3. Not applicable _____		

FISCAL NOTE:

Approved by Finance Department

RECOMMENDATION:

Council approve Resolution

Emailed 6/29/23

230126

PURCHASE ORDER REQUISITION

VENDOR NO. _____

DATE June 28, 2023 DATE NEEDED 6/28/23

VENDOR Essential Net Solutions(ENS) SHIP TO: City of Marathon - Parks and Rec

ADDRESS 1 2301 W. Eau Gallie Blvd. Ste. 104 9805 Overseas Hwy.

ADDRESS 2 Melbourne, FL 32935 Marathon, FL 33050


AMOUNT OF PURCHASE \$41,456.85

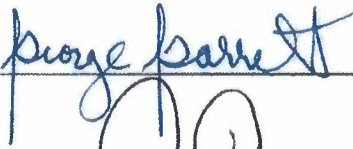
ACCOUNT NUMBER 001-5006-572-316

DESCRIPTION OF REQUISITION:
Camera System equipment and installation - Community Park

RES

APPROVAL SIGNATURES

DEPARTMENT HEAD:  6/28/23

CITY MANAGER:  6/29/2023

FINANCIAL APPROVAL 

Purchase order # _____ Date Processed _____



Needs council approval

Prepared For:
City of Marathon
 Anthony Davis
 9805 Overseas Highway
 Marathon, FL 33050
 P: (305) 743-0033
 E: Davis@ci.marathon.fl.us










Prepared by:
EssentialNet Solutions
 Lacey Smuck
 2301 W. Eau Gallie Blvd., Ste 104
 Melbourne, FL 32935
 P: 321 259 3242
 E: lsmuck@ensusa.com

Date Issued:
07.20.2023
 Expires:
08.17.2023

Hardware

Product Details	Qty	Price	Ext. Price
Alibi Vigilant Flex Series 8MP Starlight Vandal Resistant IP Fixed Dome Camera with Built-in Microphone 	15	\$349.98	\$5,249.70
Alibi Vigilant Performance Series 32-Channel Ultra H.265 NVR 	1	\$1,159.98	\$1,159.98
Alibi Vigilant Performance Series 4MP Starlight SmartSense 25x IP PTZ Camera 	4	\$1,099.98	\$4,399.92
Alibi Vigilant POE Injector DC 56V/1.16A 65W PSE High Powered PoE Injectors For ALI-PZ40-VUZAI 	4	\$96.36	\$385.44
Alibi Vigilant Performance 2MP IllumiNite Starlight SmartSense Dual-lens 164' IR PTZ Camera 	1	\$551.38	\$551.38
Western Digital Purple Pro 10 TB Hard Drive Western Digital Purple Pro 10 TB Hard Drive - 3.5" Internal - SATA (SATA/600)- Conventional Magnetic Recording (CMR) Method - Server, Video Surveillance System, Storage System Device Supported - 7200rpm - 550 TB TBW - 5 Year Warranty 	4	\$272.54	\$1,090.16
Alibi Vigilant Fixed Dome Junction Box for Turret IP CAM 	15	\$16.09	\$241.35
Alibi Vigilant PTZ Dome Indoor/Outdoor Pendant Mount 	4	\$20.92	\$83.68

Hardware

Product Details	Qty	Price	Ext. Price
Alibi Vigilant Pole Mount Adapter for Bullet Cameras 	4	\$17.24	\$68.96
Alibi Vigilant PTZ Dome Indoor/Outdoor 12-inch Junction Box 	6	\$114.99	\$689.94
Ubiquiti Networks airMAX GigaBeam Plus 60 GHz Radio 	4	\$205.85	\$823.40
TRENDnet 8-Port Hardened Industrial Unmanaged Gigabit Switch TRENDnet 8-Port Hardened Industrial Unmanaged Gigabit 10/100/1000Mbps DIN-Rail Switch w/ 8 x Gigabit PoE+ Ports, TI-PG80B, 24 – 56V DC Power inputs with Overload Protection 	2	\$673.88	\$1,347.76
TRENDnet Single Output Industrial DIN-Rail Power Supply TRENDnet 240 W Single Output Industrial DIN-Rail Power Supply, TI-S24048, Extreme Operating Temp Range -25 to 70 °C(-13 to 158 °F) Built-in Active PFC, UL 508 Approved, Passive Cooling, DIN-Rail Mount 	2	\$184.09	\$368.18
CyberPower Automation System UPS CyberPower BAS34U24V Automation System UPS Series, 14.8V/6500mAh Li-Polymer Rechargeable Battery, 3 Outlets, TS35 DIN Mount 	2	\$365.29	\$730.58
CyberPower Smart App Intelligent LCD UPS 	1	\$640.49	\$640.49
Samsung C49RG9 49" 32:9 120 Hz Curved FreeSync HDR VA Gaming Monitor 	1	\$1,379.99	\$1,379.99
Gabor FSM-M Full-Swing Medium Wall Mount for 25 to 55" Flat-Panel Displays 	1	\$45.94	\$45.94
Miscellaneous Metal and PVC conduit, junction boxes, network cabling, tapcon screws, pole mount braces, scissor lift rental for up to 72 hours.	1	\$3,450.00	\$3,450.00
Subtotal:			\$22,706.85



Quote Summary		Amount
Hardware		\$22,706.85
	Total:	\$22,706.85

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. Unless otherwise quoted, labor will be billed as incurred.

Acceptance

EssentialNet Solutions

City of Marathon

Lacey Smuck

Anthony Davis

Signature / Name

Signature / Name

Initials

07/20/2023

Date

Date



CCTV refresh - Parks & Rec - Labor

Quote #001278 v1

Prepared For:
City of Marathon
 Anthony Davis
 9805 Overseas Highway
 Marathon, FL 33050
 P: (305) 743-0033
 E: Davisa@ci.marathon.fl.us

Prepared by:
EssentialNet Solutions
 Lacey Smuck
 2301 W. Eau Gallie Blvd., Ste 104
 Melbourne, FL 32935
 P: 321 259 3242
 E: lsmuck@ensusa.com

Date Issued:
07.20.2023
 Expires:
08.17.2023

Labor

Service Labor	Qty	Price	Ext. Price
Dig trench and bury required conduit to perform structured cabling run of network cable, terminate cable. Install 2 network switches and power supplies. Wireless antennas to connect network segment. Test connectivity. Mount and install 15 dome and 5 point	150	\$125.00	\$18,750.00
Subtotal:			\$18,750.00

Quote Summary	Amount
Labor	\$18,750.00
Total:	\$18,750.00

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Acceptance

EssentialNet Solutions

City of Marathon

Lacey Smuck

Anthony Davis

Signature / Name

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Initials

07/20/2023

Date

Date



Monday, June 05, 2023

City of Marathon
George Garrett
9805 Overseas Highway
Marathon, FL 33050
garrettg@ci.marathon.fl.us

Dear George,

Attached is the proposal discussed and recommended by ENS. Please review and let us know if you have any questions. Thanks and have a great day!

Sincerely,

Gavin Friese

Gavin Friese
Inside Sales Agent
EssentialNet Solutions

CCTV refresh - Parks & Rec

Quote #001209 v2

Prepared For:

City of Marathon
 George Garrett
 9805 Overseas Highway
 Marathon, FL 33050
 P: (305) 743-0033
 E: garrettg@ci.marathon.fl.us









Prepared by:

EssentialNet Solutions
 Gavin Friese
 2301 W. Eau Gallie Blvd., Ste 104
 Melbourne, FL 32935
 P: 321 259 3242
 E: gfriese@ensusa.com

Date Issued:

06.05.2023
 Expires:
07.05.2023

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<p>EssentialNet Solutions</p> <p style="text-align: center;"><i>Gavin Friese</i></p> <p>Gavin Friese</p> <hr/> <p>Signature / Name</p> <p>06/05/2023</p> <hr/> <p>Date</p>	<p>City of Marathon</p> <p>George Garrett</p> <hr/> <p>Signature / Name Initials</p> <hr/> <p>Date</p>